



“Using our old, traditional backup system, and current system using File Gateway, we had about **90% reduction in cost**. This was an amazing savings for us. This obviously went right to the bottom line.”

*Abdul Mohammed
Senior IT Architect*

Problem

Migrating data centers and applications to AWS

Many on-premises databases and assets to migrate, need to backup and archive these workloads

High costs with traditional backup solution

Solution

Use File Gateways for backup of SAP on Oracle environments, hybrid backups, and archives of SQL databases, Hadoop clusters, and other applications

Keep on-premises access to in-cloud data

Outcome

Reduced backup costs by ~90% and eliminated traditional backup solution

Accessed 100s of TB of storage and backups in the cloud through just a few TBs on premises