

**BLACK BOX<sup>®</sup>**

FEDERAL Solutions



**BLACK BOX**



**Black Box proudly supports the men and women  
that support, protect and defend us.**

# FEDERAL Solutions

Introduction – Brian Kutchma

Help your clients achieve their missions

WIN More Business | Make more MONEY

Improving RFQ – “Task Order” Win Rates

Increase Solution Selling “Getting Upstream”



VISUAL SOLUTION



KVM



COLLABORATION



NETWORKING



INFRASTRUCTURE



# FEDERAL Solution Applications and Use Cases



Visualization | Command Control



Data Center | Connectivity | FIBER



Infrastructure | Networking | KVM



Secure Switching (Cyber)



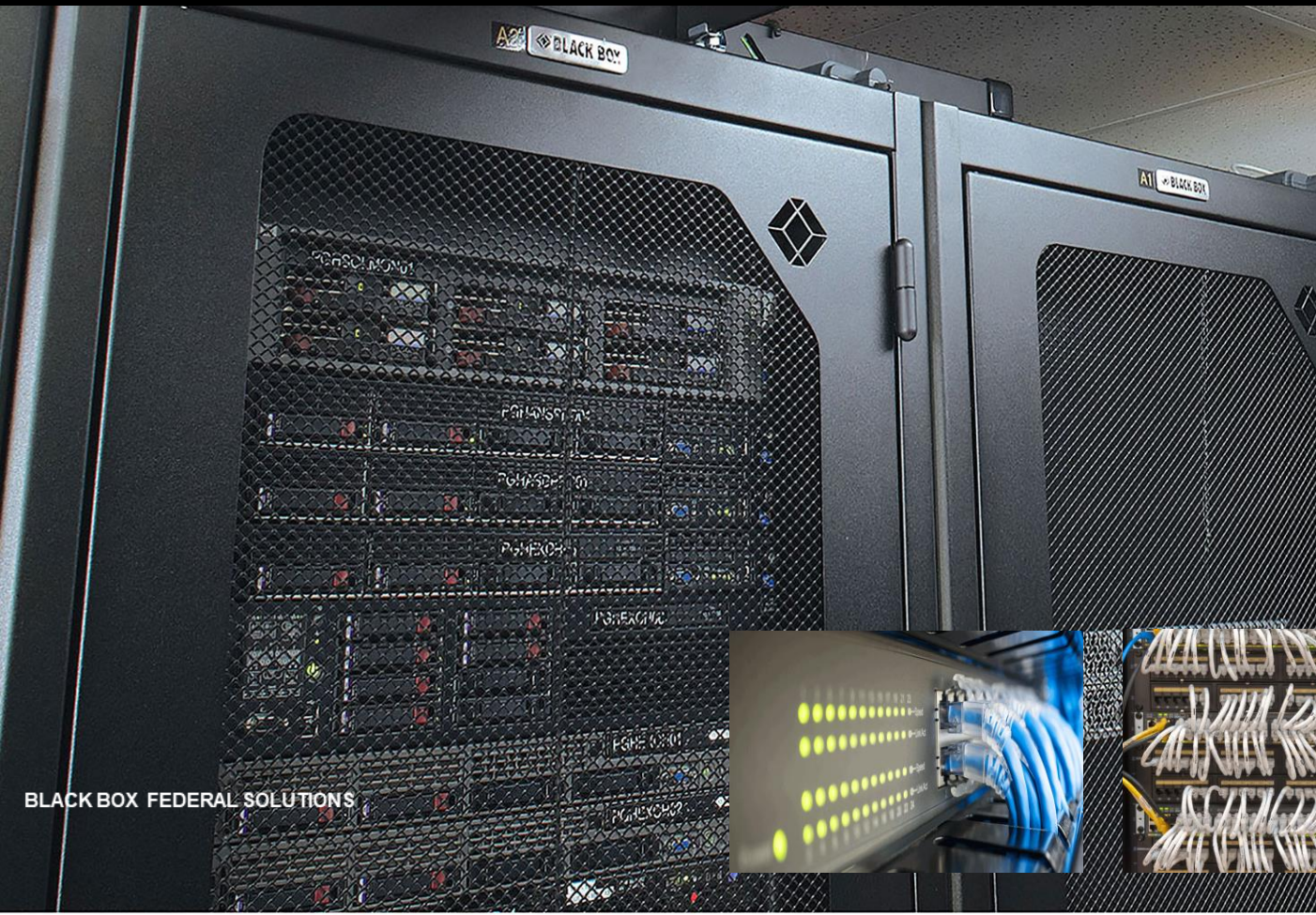
AV – Communication Mediums



Simulation | Warfighter Training



# DATA CENTER and INFRASTRUCTURE Solutions



Cabinets | Racks

Structured Cabling

Fiber Optics

Copper

DAC | AOC

Power | Cooling

KVM

Remote Monitoring



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# Infrastructure Ruggedized Media Converters & LSHZ Connectivity



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Fiber and Copper  
Cabling

Low Smoke Halogen

Media Conversion

Video, Keyboard,  
Mouse (KVM)  
Workstation  
Optimization

Secure KVM

**HARDENED**  
Networking

# Secure Information Access | NIPR-SIPR | Classified - Unclassified



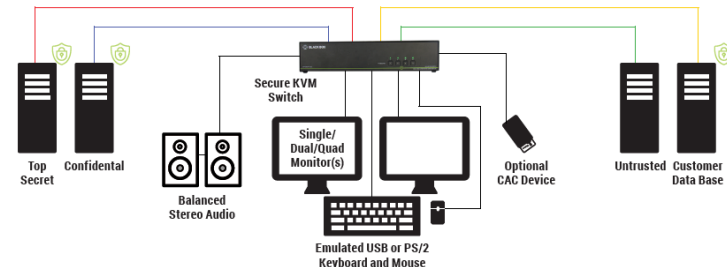
NIAP PP03  
CERTIFIED  
Secure KVM  
Switching



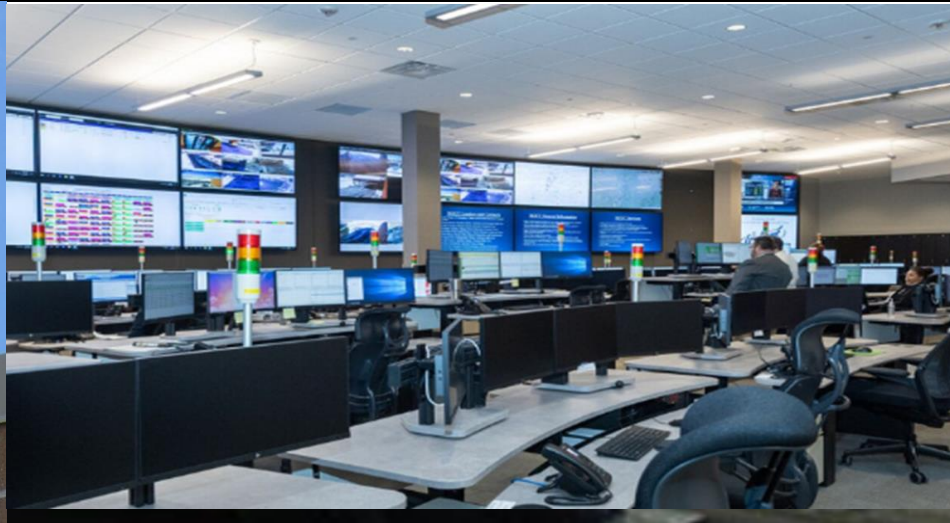
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SECURE KVM PROVIDES FULLY ISOLATED CHANNELS FOR SECURE PERIPHERAL CONTROL BETWEEN MULTIPLE COMPUTERS AND DEVICES

- 4K DisplayPort
- 4K HDMI
- HD DVI (single/dual link)
- HD VGA



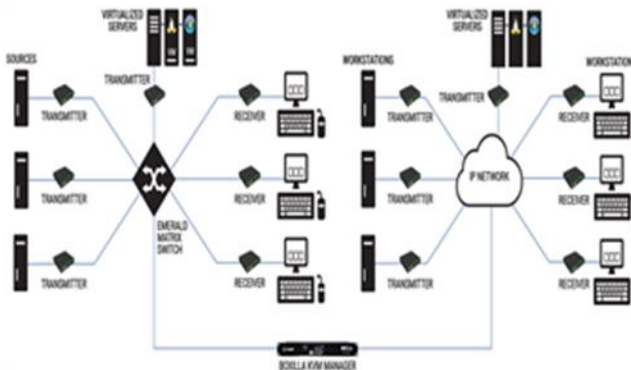
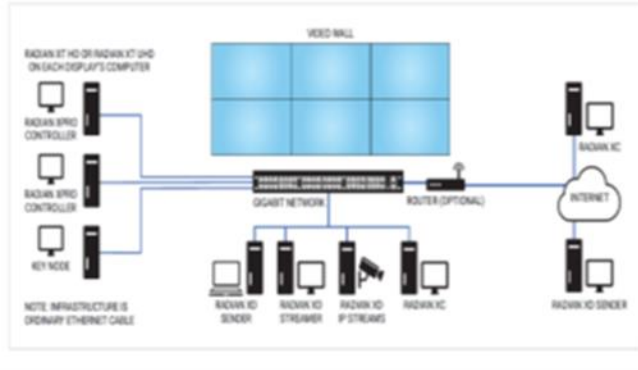
# Physical Security | Connectivity | Command and Control



CABLING -  
Connectivity  
Copper, Fiber

Media Converters  
Network Switches  
PoE Converters

Command Center  
Visualization, Access  
and Control



MATRIX KVM

Complex,  
Multi-sourced  
IP Video Walls





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