



# DATA CENTER SOLUTIONS

True end to end solutions for  
your complex IT challenges

## Introducing Axiom Maintenance Services (AMS)

A critical part of any business is the health of the data center and IT infrastructure. When equipment ages, risk for hardware failure increases. Ensuring warranty coverage when equipment goes down is essential. You may not be aware, but there are options beyond the OEM.



Third-party maintenance or TPM is an effective alternative to OEM-based support at any point in the hardware lifecycle. What's right for the OEM is not necessarily best for your business. Axiom Maintenance Services (AMS) is independent from the OEMs, providing warranty coverage and support for all major networking, server and storage brands. AMS provides US-based, best-in-class support with 24/7 rapid response from our team of experienced and certified engineers.

### Support for all the major OEM's below and more...



## The AMS Advantage:



AMS provides significant savings compared to OEM service warranties.



Guaranteed multiple vendor support from one supplier. AMS can consolidate service contracts and administration, saving time and stress.



Service level agreements (SLAs) can be designed for each client's unique needs.

## AMS Global Coverage

AMS offers global coverage to over 70 countries and is continuously expanding. With access to over 80,000 certified field engineers in our global network, we provide ongoing support by using our proprietary technology and infrastructure.



## Gartner

Did you know? “Gartner reports 20% of the Fortune 500 companies use third-party hardware maintenance exclusively for their IT infrastructure. Up to 60% of the Fortune 500 companies use third-party maintenance on dedicated End-Of-Service-Life (EOSL) and legacy applications where OEM support is cost prohibitive or unavailable.”

Gartner, " Market Guide for Data Center and Network Third-Party Hardware Maintenance" [ID G00327263, Christine Tenneson, August 09, 2017]

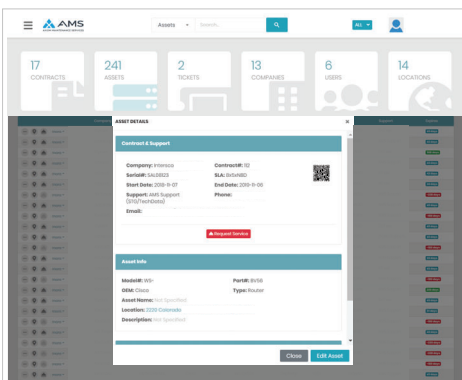
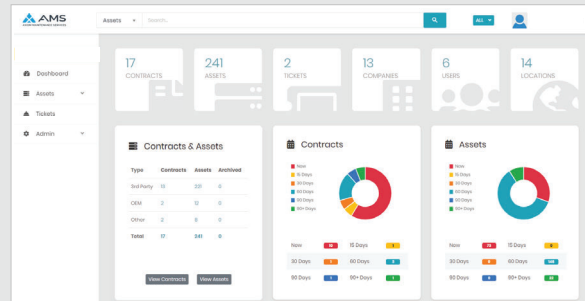
# Cloud-based contract management platform - Cover3IT™

Cover3IT™ is Axiom's exclusive portal that offers complete control over all your AMS, OEM and third party contracts in one easy to access location. With in-portal ticketing, you can easily service your hardware needs with a click of a button, saving both time and money, and leaving you hassle-free. However, you need support, AMS delivers. Let Axiom do the heavy lifting, so you can take care of growing your business.



## Monitor Your IT Assets from a Single Dashboard

Grab quick insights effortlessly. The clean and organized single source dashboard makes it easy to view your assets, where they're located and when they're expiring.



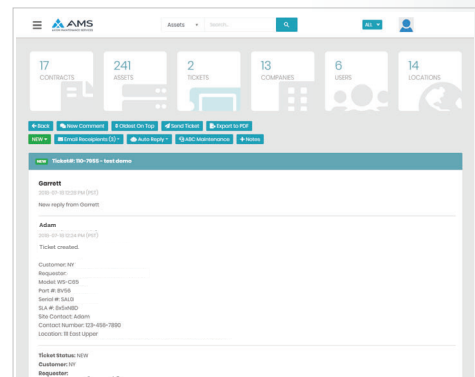
## View Key OEM and TPM Vendor Information for Each Asset

Asset management is made simple with the ability to view the details of each asset and upload relevant files to keep you and your team members organized.



## Control Your Maintenance Assets while Reducing Costs

Have an issue arise? No problem! Cover3IT™ provides seamless and cost-effective support with rapid response times and ticket tracking all within the dashboard.



# PRODUCTS + SERVICES

For 25 years, Axiom has been the fastest growing network and data center upgrade provider in North America and beyond. Offering a risk-free alternative to OEM upgrades, Axiom products are guaranteed compatible and will never void your warranty or service level agreements. Axiom branded products deliver cost-savings with confidence by adhering to the highest standards in design, manufacturing and testing.

## MEMORY

Extensive, always up-to-date portfolio of products including the latest DDR4 and DDR4 LRDIMMs technology, high capacity 128GB modules and JEDEC Standard compliance.

- + 100-percent guaranteed system compatibility
- + Lifetime replacement warranty
- + TAA (Trade Agreement Act) Complaint – upon request
- + Designed and tested for each specific application
- + Tier-one components and stringent manufacturing guideline
- + Memory buy-back program available



## STORAGE

Optimized enterprise-class, hot-swap SAS and SATA hard drives that deliver cost-efficient OEM alternative upgrades in Cisco, Dell, HP, IBM and Lenovo servers and storage environments.





Axiom products and services will extend the lifecycle of your current equipment. Serving our customers for over 25 years, Axiom offers solutions to keep your hardware optimized and under budget. Contact our team today to discuss a customized plan for you.

**Contact Shakher today to learn more.**

**Shakher Kalsi**

**416.909.6694 | [skalsi@axiomupgrades.com](mailto:skalsi@axiomupgrades.com)**

[www.axiomupgrades.com](http://www.axiomupgrades.com)

©2020 AXIOM® All rights reserved. Reproduction in whole or in part without permission is prohibited. AXIOM® reserves the right to modify the design and specifications of its products without notice. All other brand names, product names or trademarks belong to their respective holders. These trademarks shall not be used without the consent of their respective holders.

