



How to Buy

## Solutions for a new future of work

The world is fast changing. Your network needs to keep up with it - the demand of fast advancing security threats, evolving IoT, Cloud and mobility integration.

Cisco® networks have moved data for 80 percent of the Internet for the last three decades. And we don't just move data. We study it. We work continually to understand it. We apply that knowledge when we design our next generation switches.

And there is more data coming. Every year more devices connect to your wireless network and more data is transmitted and that means that the demand for a network to be fast and secure never waivers.

The result: a network that constantly learns, constantly adapts, constantly protects powered by the Cisco Catalyst® 9000 portfolio.

# The mobility challenge

One network, one OS, wired and wireless. The convergence is seamless with the Cisco Catalyst 9000 portfolio. Policies are applied consistently for security, automation, and assurance, while segmentation separates devices and users to help reduce the attack surface. This delivers the best mobility experience for employees and guests. Plus support the industry's highest density Wi-Fi 6 (802.11ax) deployments with Cisco Multigigabit Technology.

## **Benefits**

- Twice the density at a lower cost. New features packed with Cisco IOS XE Software.
- End to end integrated security solution. Detect and stop threats, even with encrypted traffic.
- Simplified automation and assurance: goalbased policies are created once centrally, applied network-wide.
- Accelerate changes with programmability, supporting open standards and APIs.



# End-to-end security

With our integrated portfolio and industry-leading threat intelligence, Cisco gives you the scope, scale, and capabilities to keep up with the complexity and volume of threats. Putting security above everything helps you innovate while keeping your assets safe. Cisco prioritizes security in all that we do, and only with Cisco can you attain effective network security to face tomorrow's evolving threats.

## Automation and assurance

Now you can do more in less time. With Cisco DNA Center and Software-Defined Access, the Cisco Catalyst 9000 product portfolio can operate as part of one fabric, for faster, more secure network access.

No more constant cutting, pasting and tweaking device by device. Create once, apply network-wide using cross domain policy enforcement and automation. The Catalyst 9000 family also offers multiple programmability options to further simplify configuration and adapt to changes.

Plus you can put your data to work. Get 360-degree contextual insights across users, devices, and applications. Assure network performance with real-time and historical data analytics, to learn, adapt, and even detect problems before they happen. Deliver superior application experience with ThousandEyes, now integrated into Cisco Catalyst 9300 and 9400 Series switches with Cisco DNA Advantage and Premier licenses.

# The IoT challenge

Just as Cisco has helped you reimagine how your business operates, with the network as the glue that connects your people and your customers, secures your organization, and automate your network processes, the Cisco Catalyst 9000 as part of the Cisco Smart Building solution helps you reimagine how your building operates, again with the network as the foundation now connecting your building to your people, securing and automating all your processes into a single network, expanding beyond just connecting to becoming your building's fourth utility as critical as power, water and HVAC.

The network for Cisco Smart Building solution components:

#### Infrastructure

- Catalyst 9000 switches fast/perpetual 90W UPOE+, multigigabit, security, app hosting (Cisco DNA Spaces, ThousandEyes Enterprise Agent, Docker containers, 3<sup>rd</sup> party)
- Wireless Catalyst 9100 W-Fi-6/6E, 5G w/ Cisco Catalyst Cellular Gateway

## Management

Cisco DNA Center, Cisco DNA Spaces

## **Network and Device Security**

ISE, Stealthwatch, Zero Trust Network Access, Umbrella SIG, IPSec, ETA

Leveraging years of effort on foundational technology combined with state-of-the-art security and location-based services, the Cisco Smart Building solution lays out the blueprint to take control of your building, to power and empower a trusted workplace so you can thrive today and be prepared for the ever-evolving workplace of the future.

# The multicloud challenge

Connecting to multiple cloud services exposes more challenges and threats than we have in the local networks. With Catalyst 9000 you can simplify, secure, and transform your network to include a cloud or hybrid cloud environment. Provisioning, automation, and monitoring can be done with off the shelf applications or can be locally hosted on the switch in a container-based hosting environment.

# Top three reasons to upgrade to Catalyst 9000 family

#### Secure

With access to Cisco's best in class security portfolio anchored by Talos, Encrypted Traffic Analytics, Trustworthy Solutions, Umbrella, Zero Trust Network Access, CloudSec, IPSec, MACsec encryption and segmentation, the product family provides advanced security features that protects the integrity of the hardware as well as the software and all data that flows through the switch and the network.

#### Connect

The Catalyst 9000 family provides enterprise-level resiliency to keep your business up and running seamlessly. Options like FRU power supplies and fans, modular uplinks, modular patching, perpetual PoE, and the industry's highest MTBF.

Catalyst 9800 wireless controllers can be deployed as redundant or cloud-based options for additional wireless control redundancy.

#### **Automate**

Combine the application visibility of full flexible NetFlow with telemetry and the open APIs of Cisco IOS XE and on switches, the UADP ASIC programmability, and Catalyst 9000 portfolio gives you the best experience provisioning and managing your network now with investment protection on future innovations.



## The Cisco Catalyst 9000 portfolio



**Cisco Catalyst 9100** access points are adaptive, fast, intelligent and secure. Not only do they adhere to the Wi-Fi 6 (802.11ax) standard but they go beyond.

These access points allow for more flexibility and scalability needed to handle the extra devices connected to the network and the data that they will generate.

The Catalyst 9100 APs deliver:

- Three to four times the performance than 802.11 ac.
- Reliable performance—always connected, always dependable—even in challenging environments.
- Up to 50% reduced latency to provide better performance for applications that use high voice and video.
- Increased density and connect more devices (especially IoT) at higher throughputs.



**Cisco Catalyst 9200 Series** switches are designed for simple branch/midmarket fixed enterprise access deployments.

With its family pedigree, Catalyst 9200 Series offers simplicity without compromise – it is secure, always on and provides a new level in IT simplicity.

- Delivers 160 Gbps stacking bandwidth.
- Flexible uplinks: 1 Gbps, 10 Gbps, 25 Gbps.
  Fixed (C9200L) and modular (C9200) options.
- Downlinks: 1 Gbps, Cisco Multigigabit copper. perpetual PoE+ options.
- Supports cold patching, MACsec-128 encryption, and FRU redundant platinum-rated power supplies and fans options.
- · Supports Cisco DNA Center Cloud.



**Cisco Catalyst 9300 Series** switches are our leading fixed enterprise access switching platform.

Ideal access switch for business-critical branch and campus environments where scale and an extra degree of security, resiliency and programmability is needed.

- Delivers up to 1 Tbps stacking bandwidth capacity.
- Flexible uplinks: Cisco Multigigabit, 100 Gbps, 40 Gbps, 25 Gbps, 10 Gbps and 1Gbps.
   Fixed (C9300L) and modular (C9300 and C9300X) options.
- Flexible downlinks: Cisco Multigigabit, 5 Gbps,
  2.5 Gbps, or 1 Gbps copper, or 25 Gbps, 10
  Gbps or 1 Gbps fiber. Perpetual Cisco 90W
  UPOE+, Cisco UPOE and PoE+ options.
- Supports ETA, AVB, CloudSec, Cisco Umbrella cloud security, MACsec-256 encryption, MACsec encryption over EoMPLS, embedded wireless controller and wire sensor, ThousandEyes Enterprise Agent, Cisco DNA Spaces, Catalyst 8000v Secure SD-WAN, application hosting including Docker containers, hot patching, NFS/ SSO, redundant power and fans.





### Cisco Catalyst 9400 Series

switches are our leading modular enterprise access/aggregation switching platform. Ideal for business critical Enterprise campus access and distribution.

- Delivers up to 480 Gbps/ slot, 9 Tbps/chassis.
- Flexible uplinks: 1, 10, 25, and 40 Gbps.
- Flexible downlinks: Multigigabit. 5 Gbps. 1 Gbps copper. 1 Gbps (SFP), 10 Gbps (SFP+), Cisco UPOE+. Cisco UPOE and PoE+.
- Supports ETA, AVB, MACsec-256 encryption, MACsec encryption over EoMPLS. TrustSec. ThousandEyes Enterprise Agent, application hosting including Docker containers, StackWise® Virtual for core/aggregation placement, ISSU, NSF/SSO, hot patching, uplink resiliency, N+1/ perpetual and fast PoE.



## **Cisco Catalyst 9500 Series**

switches are our leading fixed core/aggregation enterprise switching platform.

Industry leading 100G/40G density in a 1RU form factor.

- Delivers up to 6.4 Tbps per 1 RU.
- 100 Gbps (QSFP28), 40 Gbps (QSFP), 25 Gbps (SFP28), 10 Gbps (SFP +), and 1Gbps (SFP) switches with granular port densities.
- StackWise® Virtual for core/ aggregation placement, ISSU, NSF/SSO, hot patching, FRU redundant platinum-rated power supplies and fans.
- Supports MACsec-256 encryption, MACsec encryption over EoMPLS, TrustSec. advanced routing and infrastructure services.



## **Cisco Catalyst 9600 Series**

switches are our leading modular core/ aggregation enterprise switching platform.

Industry leading 100G/40G/25G density for business critical Enterprise campus core.

- Delivers up to 25.6 Tbps/chassis.
- 100 Gbps (OSFP28), 40 Gbps (QSFP), 25 Gbps (SFP28), 10 Gbps (SFP+). 1 Gbps (SFP) and Multigigabit switches with granular port densities. (50G/400G ready).
- StackWise® Virtual for core/ aggregation placement, ISSU, NSF/ SSO, hot patching, FRU N+N/N+1 redundant supervisors, platinum-rated power supplies and fans.
- Supports MACsec-256 encryption, MACsec encryption over EoMPLS. TrustSec. advanced routing and infrastructure services.



## Cisco Catalyst 9800 Series

wireless controllers come with built-in security: secure boot, runtime defenses, image signing, integrity verification and hardware authenticity that detect any threat and defends again any compromised infrastructure.

Three deployments options, Appliance-based controllers, public and private cloud-based controllers and an embedded controller on either Catalyst 9100 access points or Catalyst 9000 family of switches.



# Stay ahead of change

- Cisco Catalyst 9000 Family
- Cisco DNA
- Cisco SD-Access
- Cisco DNA Subscriptions

## Cisco services

Successfully deploy, manage, and support Cisco Catalyst 9000 family products with a full life cycle of services including implementation, optimization, technical, managed and training services. Our team of experts can help you speed deployment, reduce costs and minimize risk as you introduce new hardware, software and protocols into the network. Learn more.

## How to buy

To view buying options and speak with a Cisco sales representative, visit

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# Intent-based networking

Networks are at the heart of the unstoppable evolution to a digital economy. Digitalization is changing the way businesses, partners, employees, and consumers interact at an unprecedented pace. Products and services can be customized, ordered and delivered at the click of a button using web-based applications.

Business data can be acquired, analyzed and exchanged in near-real time. Geographic boundaries between businesses and consumers are diminishing. And the network is at the center of communication to and between the applications driving the digital economy.

As foundational building blocks for the intentbased Cisco Digital Network Architecture, the Catalyst 9000 family has been built with security. mobility, cloud and IoT at its core.

# Upgrade path

Like many of its predecessors, the Cisco Catalyst 9000 portfolio leverage the strengths of the Cisco Unified Access™ Data Plane (UADP) Application-Specific Circuit (ASIC). With the latest generation of the UADP ASIC. Catalyst 9000 products deliver twice the performance with comparable pricing while adding a host of new features and functionality.

The Catalyst 9000 family is also the first in the line to offer more flexible licensing options. Cisco DNA Premier, Advantage and Essentials subscription-based software licensing lets you purchase the features and capabilities you need.

Existing Cisco Catalyst Switches and WLC	New Cisco Catalyst 9000 family member
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Catalyst 2960-X/XR

Catalyst 3650, 3750-X, 3560-X, 3850

Catalyst 4500-E, 6500

Catalyst 4500X, 6840X, 6880X

Cisco Catalyst 6500/6800 modular

Cisco 8540 wireless controller

Cisco 8520 wireless controller

Cisco Virtual wireless controller

**Mobility Express** 

Cisco Aironet 1800 Series Access Points

Cisco Aironet 2800 Series Access Points

Cisco Aironet 3800 Series Access Points

Catalyst 9200 (simple branch fixed, stackable, access)

Catalyst 9300 (lead fixed, stackable, access)

Catalyst 9400 (lead modular access/core)

Catalyst 9500 (lead fixed core)

Catalyst 9600 (lead modular core)

Catalyst 9800-80 wireless controller

Catalyst 9800-40 wireless controller

Catalyst 9800-CL virtual wireless controller

Catalyst 9800 Embedded Wireless for the 9100 AP

Catalyst 9105, 9115 and 9117 Access Points

Catalyst 9120 Access Point

Catalyst 9130 Access Point