

Microsoft Solutions Partner Security

Microsoft Intelligent Security Association

Microsoft

Microsoft Verified Managed XDR Solution

# SOLUTION BRIEF eSentire MDR for Microsoft

## **Complete Microsoft Ecosystem Visibility** and Optimization

Centralize visibility and account for risks across vour Microsoft cloud ecosystem. Expert quidance and support from eSentire's Microsoft team helps optimize your cybersecurity controls and overall posture.

### Unparalleled **Threat Response** and Remediation

**Build a responsive** security operation by combining cutting edge XDR technology and our security experts to stop and remediate cyber threats across endpoint, email, and identity vectors.

## **Maximum ROI on Microsoft Cloud** Investments

Unlock the full potential of the controls and tools that exist within your existing investments in Microsoft 365 Defender and Microsoft Sentinel. Plus our cybersecurity experts become a 24/7 extension of your team.

### **Highly Certified Microsoft Security** Expertise

We are an active member of the Microsoft Intelligent Security Association (MISA), a Microsoft Security Solutions Partner. and have managed over 100 Microsoft MDR deployments.

## Your Challenges

### You're dealing with vendor sprawl and budget constraints

Most organizations have to make sense of alerts from at least a half-dozen or more different security tools. At the same time, many are also re-evaluating IT spend and strategy to adjust to a post-COVID 19 pandemic operating environment.

This has led many organizations to replace legacy tools with Microsoft's advanced and highly integrated solutions that cover endpoint, email, cloud, identity and more. Microsoft bundles these tools in their enterprise licensing, offering their customers a cost-effective alternative to buying multiple separate security solutions.

### Your team lacks the cybersecurity resources to investigate and respond 24/7

Despite being familiar with Microsoft 365 or Microsoft Sentinel, your business may not have the in-house expertise and resources to properly optimize and manage these tools for ongoing threat detection and response.

## 39%

Of organizations reported they receive security alerts from seven or more different tools (Neustar International Cybersecurity Council, 2020)

# 51%

Of organizations are concerned about security technology spend post-COVID 19 (ISC2 Cybersecurity Workforce Study, 2020)



Global cybersecurity workforce skills gap (ISC2 Cybersecurity Workforce Study, 2020)

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## **The Solution**

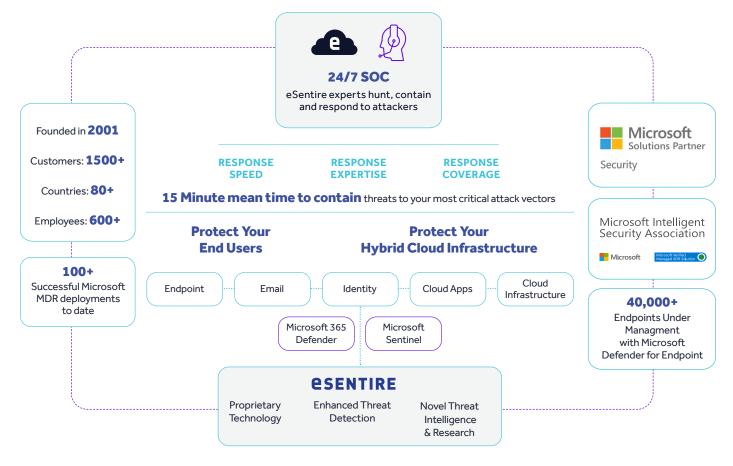
You need an experienced, and trusted partner to optimize and manage your Microsoft Security suite 24/7. Our Microsoft experts identify, contain, respond and remediate threats across Microsoft SIEM, endpoint, identity, email, and cloud security services stopping threats before they disrupt your business operations. Our MDR for Microsoft offerings include:

eSentire MDR with Microsoft 365 Defender	eSentire MDR with Microsoft Sentinel
Stop advanced threats and minimize the risk of business disruption across your users, endpoints, and cloud applications.	Critical threat visibility and 24/7 monitoring across multi-cloud, and hybrid environments. Detect and investigate threats in:
Microsoft Defender for Endpoint Endpoint protection, detection, response, and remediation.	Microsoft Entra ID     Microsoft Defender For Cloud
<b>Microsoft Defender for Office 365</b> Mitigate the risk of phishing and business email compromise.	• AWS
<b>Microsoft Defender for Identity</b> Investigate and respond to compromised identities and insider threats.	<ul><li>Google Cloud Platform</li><li>Google Workspace</li></ul>
<b>Microsoft Defender for Cloud Apps</b> Rich visibility into data and user activity across your cloud SaaS applications.	<ul> <li>Existing Security Controls and Network Infrastructure</li> </ul>

## How it works

Our dedicated Microsoft security experts help you operationalize Microsoft 365 Defender and Microsoft Sentinel to onboard our services. eSentire MDR directly and securely connects to your Microsoft environment, taking full advantage of the mature security provider controls that exist within Microsoft's platform. Additional software or hardware is not required, so we're able to deliver faster time to value and minimize complexity.

Once connected, eSentire ingests signals from your Microsoft 365 Defender and Microsoft Sentinel tools, enriching them with unique threat intelligence learned from new and emerging threat detections across our global customer base of 1500+ businesses globally. Our 24/7 SOC Cyber Analysts and Elite Threat Hunters rapidly respond to and investigate threats across your Microsoft environments, with a Mean Time to Contain of less than 15 minutes. Every step of the way you are backed by Team eSentire, an experienced team of cybersecurity veterans, Elite Threat Hunters, and industry-renowned threat research experts who work together to put your business ahead of disruption.



## **Response and Remediation at Critical Attack Vectors**

At eSentire, we are proud to go beyond the market's capabilities in Response. We don't just detect and investigate threats across your Microsoft ecosystem – we actively respond and remediate them as well.

We deliver complete response across critical vectors including endpoint, email, cloud and identity. These vectors map to the most common attacker actions observed in successful breaches according to Verizon's annual data breach report.

Here's what you should expect from eSentire's complete response across your Microsoft environment:

Top Defined Attacker Actions Observed in Breaches (Verizon 2021)

Attack vector	Phishing	Use of Stolen Credentials	Ransomware	Pretexting (Social Engineering)
Response	Email, Endpoint	Identity, Endpoint	Endpoint	Identity, Email

We hunt for threats across these Microsoft Services	We respond to threats at these vectors	Detect	Investigate	lsolate and Contain	Response and Remediation Outcomes
Microsoft 365 Defender • Microsoft Defender for Endpoint • Microsoft Defender for Office 365 • Microsoft Defender for Identity Microsoft Sentinel	Endpoint	~	~	~	<ul> <li>Prevent infected endpoints from spreading to other machines</li> <li>Isolate ransomware, data exfiltration and hands-on keyboard attackers</li> <li>Quarantine malicious files and terminate processes</li> <li>Stop/remove service and registry keys</li> <li>System reboot</li> </ul>
	Email	~	~	~	<ul> <li>Phishing attempts reported, investigated and remediated</li> <li>Facilitated retroactive malicious email and file and purges</li> </ul>
	Identity	~	~	~	<ul> <li>User-behavior based detections</li> <li>Track log in and access activity across cloud SaaS applications</li> <li>Response via AD credential suspension, locking out the user organization-wide</li> </ul>

## Maximize Your Investment in the Microsoft Security Stack with eSentire MDR

eSentire MDR for Microsoft combines our multi-signal detection, 24/7 threat hunting, deep investigation, and industry-leading response capabilities with your existing investment in the Microsoft 365 Defender and Microsoft Sentinel. You can significantly reduce overall security spend and maximize ROI while substantially reducing risk of suffering a business-disrupting breach.

Total Economic Impact of MDR for Microsoft~35%<br/>Technology cost savings~50%<br/>Reduction in total implementation<br/>and management costs~80%<br/>Reduction in total~50%<br/>Reduction in overall threat

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## Why Choose eSentire to Secure Your Microsoft Ecosystem



#### **Response and Remediation**

We prioritize the R in MDR. We actively respond to threats on your behalf while the other guys overload you with alerts to investigate. That means we isolate hosts, contain threats and remediate security incidents across your Microsoft suite.



### **Certified and Experienced**

We are a Microsoft Security Solutions Partner and are proud Microsoft Intelligent Security Association (MISA) members demonstrating our leadership in multi-cloud security and Microsoft expertise. We've managed 100+ successful Microsoft MDR deployments to date.



#### Unique Intelligence, powered by our Threat Response Unit

Supercharge your Microsoft security investments with our proprietary threat content, runbooks, and AI/ML innovations created by our industry-renowned Threat Response Unit (TRU)



#### **Time to Value**

Our zero-install onboarding delivers value in hours not days or weeks. eSentire's disciplined service deployment and robust escalation processes ensure complete response when you need it most.



#### Coverage

End-to-end risk mitigation and coverage across our Managed Risk, Managed Detection and Response and Incident Response services.



#### **Cost Effective**

Leverage your existing licenses and investment in Microsoft to optimize your security posture with enhanced visibility, controls and response capabilities.

## Are you ready to get started?

## We're here to help! Speak with an eSentire Security Specialist to learn about eSentire MDR for Microsoft.

## **Get Started**

If you're experiencing a security incident or breach contact us 🔨 1-866-579-2200

# **esentire**

eSentire, Inc. is the Authority in Managed Detection and Response, protecting the critical data and applications of 1500+ organizations in 80+ countries, representing 35 industries from known and unknown cyber threats. Founded in 2001, the company's mission is to hunt, investigate and stop cyber threats before they become business disrupting events. Combining cutting-edge machine learning XDR technology, 24/7 Threat Hunting, and proven security operations leadership, eSentire mitigates business risk, and enables security at scale. The Team eSentire difference means enterprises are protected by the best in the business with a named Cyber Risk Advisor, 24/7 access to SOC Cyber Analysts, Elite Threat Hunters, and industry-leading threat intelligence research from eSentire's Threat Response Unit (TRU). eSentire provides Managed Risk, Managed Detection and Response and Incident Response services. For more information, visit www.esentire.com and follow @eSentire.