



Why would a Day 1 Contract or a Custom Contract be a good fit?

- Remove and add devices for service without penalty.³ Service existing devices or new purchase devices.
- Fleet visibility; understand coverage and contribute to support consistency.
- Fleet service management; understand when service support ends and manage it to end of lifecycle and/or a coterminous state.
- Clear line of site to costs for budgeting purposes.
- Flexible billing terms. Pay monthly, quarterly, or annually.
- Specific needs such as security cleared resources, 24x7 phone support, white glove service, etc.

³Return to service fees may apply for devices outside of warranty or expired support.

