



## Healthcare's embrace of technology presents new power opportunities - don't miss out!

As the medical industry shifts to an electronic infrastructure for records, equipment and security, reliable power is more critical than ever.

**30%**

of the world's data comes from healthcare

Healthcare makes up

**18%+**

of GDP

Healthcare orgs spend

**\$6.5B+**

annually on energy

## The common healthcare goal: saving time, saving money and reducing risk



### Payers

**The concern:** Containing costs and regulation compliance

**Eaton's solution:** Continuous, reliable power that keeps the business running ensuring a high quality patient experience and achievement of cost containment goals.



### Providers

**The concern:** Disruption-free power supply to maintain optimal patient care.

**Eaton's solution:** Resilient, sustainable energy infrastructure to withstand power surges or outages. This reduces disruptions through a reliable emergency electrical power source that meets or exceeds life-safety code requirements.



### Life Sciences

**The concern:** Quality power to ensure pharmaceutical or biopharmaceutical products get to market quickly and flawlessly.

**Eaton's solution:** Ensure continuous uptime while safeguarding against power loss in the mission-critical manufacturing process.



### Imaging and Labs

**The concern:** Maintaining power in a future-friendly environment, while preventing damage to costly equipment and sustaining productivity.

**Eaton's solution:** Supply unwavering, efficient power to protect sophisticated equipment from downtime, repairs and early replacement.



### Healthcare IT

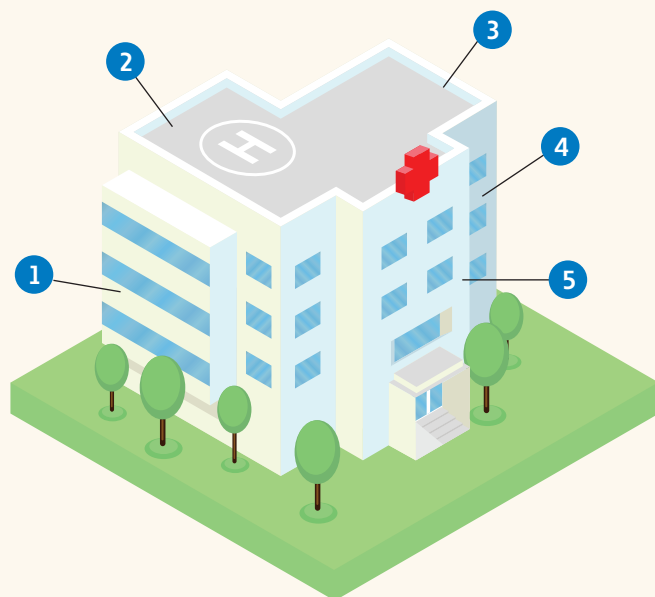
**The concern:** Protect privacy, access electronic medical records and share data across a diverse range of sources, often in life-or-death situations.

**Eaton's solution:** Dependable, efficient power ensures reliability and availability of cloud-based electronic records to deliver precision healthcare.



Powering Business Worldwide

## Opportunities at a hospital – power and beyond



- 1 Back up power protection
- 2 Life safety and mass notification
- 3 Lighting and controls
- 4 Facility power monitoring
- 5 Wiring devices
- 6 White space distribution
- 7 Facility/power monitoring and management
- 8 Design, build, planning and support services
- 9 Airflow and thermal management
- 10 Racks and enclosures

## Success Story: TriRivers Health Partners



### Solution:

**UPSs** - provide unmatched power performance, backup protection, efficiency and simple scalability

**PDU and busway** - enable cost-effective expansion.

**Intelligent Power Manager** - enhances system oversight down to the device level to further optimize efficiency and power availability.

**Racks** - Unique locking system design, reinforce security.

**Challenge:** Establish a highly scalable and redundant centralized power system to support critical healthcare IT requirements and electronic health record storage

**Results:** With Eaton solutions in place, they can better help healthcare clients reduce costs through the centralization of data and real-time energy management functions—without worrying about the safety or accessibility of data. And no matter what the shape of healthcare to come, TriRivers can count on being ready.

For more information on Eaton power solutions contact us today!