

How G Suite helps businesses evolve to more flexible and distributed work models



There are many inspiring stories of businesses reacting swiftly to the global pandemic. G Suite customers have enabled their teams to re-imagine not only how they communicate and collaborate with each other remotely, but also how they continue to serve their own customers and support the communities they belong to. From doctors consulting with patients, to financial institutions providing critical advice to customers, to teachers delivering distant learning, to car dealerships creating virtual showrooms with G Suite—it's clear that these new ways of working are here to stay.

Keeping teams connected and productive

PwC, a global professional services organization, enabled over 275,000 people to work from home in response to COVID-19. G Suite enables PwC to not only collaborate and stay connected with each other, but to continue to serve their clients in a timely and efficient manner. As a global organization with most of its people around the world needing to work from home, PwC reached nearly 10 million hours of video conferencing in Google Meet in a single month.

“With G Suite, Kaercher has transformed its global collaboration, allowing for faster business decisions during the COVID-19 crisis,” says Dr. Daniel Heubach, Chief Information Officer of Kaercher.

Kärcher, a global manufacturer of cleaning equipment, accelerated its plans to move its 14,000 workers to G Suite in response to COVID-19. They accomplished the transition in only five days, enabling employees to collaborate effectively without being physically present in a Kärcher

office. G Suite plays a critical role as Kaercher resumes business globally in the post-COVID phase, user adoption of various G Suite apps continues to grow, and management is using tools like Jamboards and Google Meet hardware to help them collaborate better and stay connected with their teams.

To face the current health crisis, De'Longhi, an appliance manufacturer based in Italy, created a local and international taskforce to ensure all their employees have everything they need to work from home safely and effectively. G Suite is playing a critical role in helping them achieve this goal. The De'Longhi taskforce uses Google Sheets to help them collect up-to-date information from each of their regions, and connect with local teams via Google Meet to better understand the unique circumstances and challenges they're facing. As teams began to work from home with G Suite, De'Longhi has seen a 500% increase in Meet usage and a 200% growth in the number of shared files in Google Drive.



Helping to provide communities with critical services

St. Louis-based Schnucks evolved from a neighborhood grocery chain to essential workers—virtually overnight. They supported both corporate and frontline workers in stores with an information hotline and created a virtual dispatch center for their transportation team, all through Google Meet.

“G Suite allows us to stay connected—it’s the single place where we can collaborate, discuss, and share work, in the current situation,” says Hilda Clune, Technology and Transformation Leader at PwC. “G Suite provides enough resilience and security, and the ability to scale at the speed we need to.”

As Boston was one of the first areas to be hit by COVID, patients at Cambridge Health Alliance’s (CHA) Department of Psychiatry had to manage a whole new set of challenges, including anxiety about the pandemic and new financial insecurity. Thanks to Google Meet, CHA was able to continue serving these patients in a timely manner. Outpatient Psychiatry was an early adopter of video visits, which are more appropriate for behavioral health care than phone consultations. Between March and June 2020, CHA was able to maintain 90% of its expected patient visit volume in Psychiatry, a huge win for patients, families, and the communities CHA serves.

Southern Cross Care (SA, NT & VIC) Inc has begun using Google Meet to help residents across their 17 Residential Aged Care homes stay connected to their loved ones, despite lockdown measures associated with COVID-19. Residents can now also see their doctor virtually via Google Meet, keeping

them safe from any potential exposure to the virus while still experiencing a high level of care through these virtual consultations.

Enabling business services for customers, no matter where they are

Italian bank Credem (Credito Emiliano S.p.A), relies on G Suite to help their staff adapt to a collaborative work-from-home environment leveraging tools like Google Meet, Drive and Docs. G Suite enables their teams across its banking and insurance businesses to collaborate and stay connected while working remotely. Credem has also created a “virtual branch” by moving its customer support to video conferencing using Google Meet. This enables customers to continue to get access to critical financial services, remotely and safely.

KIA Motors, a multinational automotive manufacturer, is using G Suite to provide “virtual viewings” for its customers, enabling them to continue to engage in an immersive and engaging car-buying experience. With Google Meet, KIA’s sellers can interact with customers, provide them with a virtual demonstration of a car, and answer any questions that come up.

These are just a few examples of how G Suite helps customers not only adapt to the current situation, but also reimagine how to get things done. We’ve been working hard to make G Suite a better home for your work by providing an integrated workspace that brings together the core elements of work—like chat, email, voice, video, and tasks—and making them better together. Our goal is to help teams to stay productive and connected, no matter where they’re working from, and enable businesses to serve their customers safely and more efficiently.



For more information about Google G Suite for your business, please contact us today.

