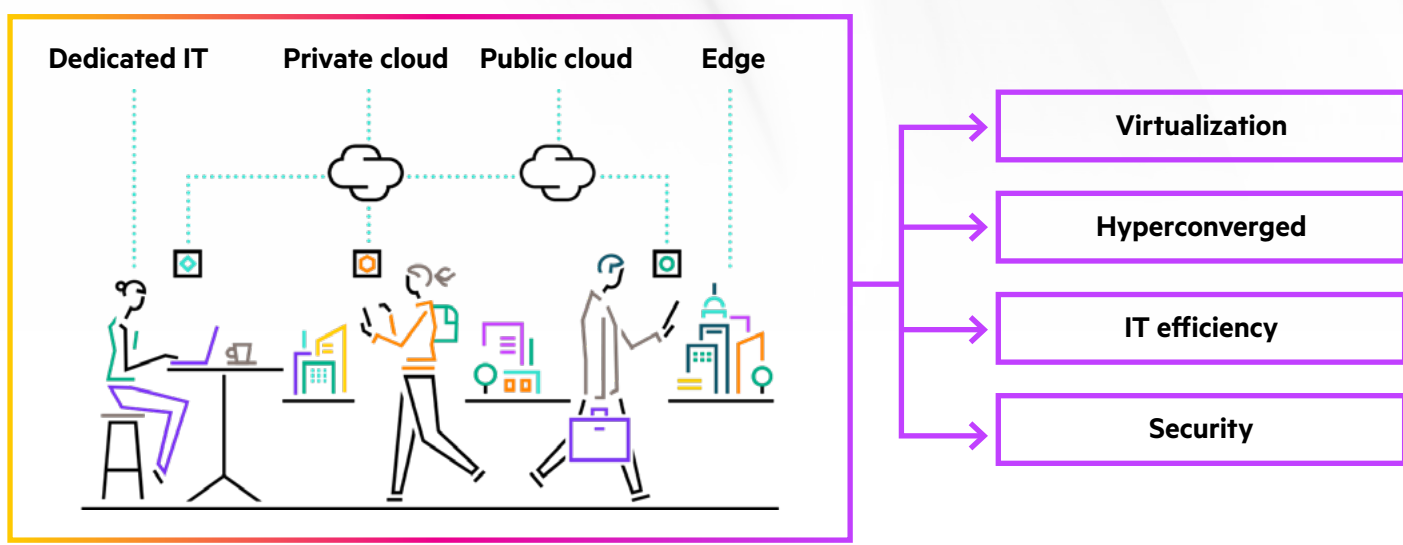


# Help customers thrive in a hybrid world

With proven edge-to-cloud solutions from HPE and the world's best software vendors

**The new reality:** The right mix of hybrid infrastructure depends upon customers' workloads and business requirements, which are continuously evolving due to digital transformation.



## Five reasons to offer HPE partner software to your customers

HPE's longstanding partnerships with key independent software vendors (ISVs) provide a variety of offerings to pair with HPE servers that meet customers' business and IT requirements.



### Simplified purchasing

One-stop shop for purchasing hardware, software, and support



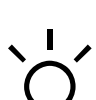
### Certified and/or tested

Customer can rest assured knowing that software and drivers are pre-tested for HPE servers



### Streamlined support

Technical support for software and hardware available from single point of contact; with [HPE Pointnext Tech Care](#) for servers, Hewlett Packard Enterprise provides collaborative support for third-party software products running on HPE servers



### Available via HPE GreenLake

Include ISVs in pay-per-use consumption model and eliminate the need to overprovision IT

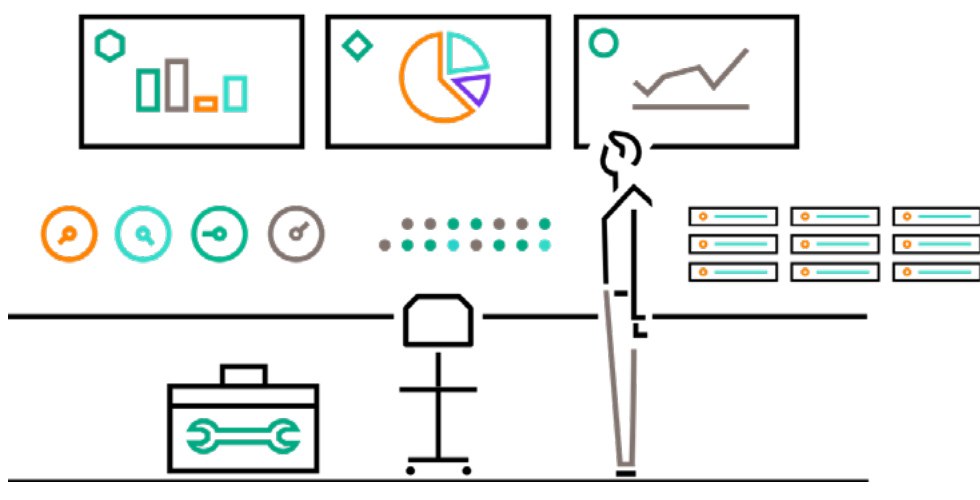


### Customer choice

The HPE partner software portfolio delivers a variety of certified offerings, so customers can choose the solution that best achieves their specific needs, with procurement options from the HPE GreenLake edge-to-cloud platform and HPE Financial Services

## HPE and third-party software portfolio

Our portfolio offers customers the choice of Windows, VMware or Linux®-based operating systems and software to run on HPE servers across all verticals. Access the HPE matrices of servers and supported operating systems and virtualization software versions [here](#). Discover how HPE expands the diversity of its offerings with leading software vendors in the community [blog](#).



### VMware®: For hybrid cloud and VDI

HPE and VMware accelerate customers' modernization journey by delivering one of industry's most complete portfolio of integrated virtualization cloud and mobility solutions and services designed to work as one in their multicloud environment, available via transactional licenses and VMware Enterprise License Agreements (ELA).

[Learn about the alliance](#)

#### Key products

- VMware vSphere®
- VMware vSAN™
- VMware vCenter®
- VMware Cloud Foundation™
- VMware Horizon®
- VMware vCloud®
- VMware vRealize®
- VMware NSX®
- VMware HCI

#### Resources for sellers

- QuickSpecs: [VMware virtualization software for HPE ProLiant servers](#)
- [ESXi Custom Image](#)
- Seismic: [VMware briefcase](#)

### Microsoft: For hybrid cloud and data solutions

The HPE and Microsoft alliance empowers businesses with integrated products, solutions, and services that drive successful transformations and business outcomes. With advanced security features incorporated into the solutions, customers' data is kept safe from endpoint to edge to cloud, using features already included with Windows Server 2022 and HPE ProLiant servers.

[Learn about the alliance](#)

#### Key products

- Microsoft Windows Server 2022
- Client Access Licenses (CALs)
- Remote Desktop Service (RDS)
- Reseller Option Kit (ROK)
- Additional Core Licenses
- Downgrade rights to previous Windows Server generations
- Microsoft Azure
- Microsoft Hyper-V

#### Resources for sellers

- QuickSpecs: [Windows Server 2019 and Windows Server 2022](#)
- Seismic: [HPE Solutions for Microsoft SQL Server and Storage Solutions for Microsoft Applications and Infrastructure](#)

### Red Hat®: For containers

Red Hat and HPE provide solutions for customers seeking alternatives to complex and costly proprietary operating environments. Whether they're building physical, virtual, or cloud environments, customers can be confident in our tested and world-class services and support.

[Learn about the alliance](#)

#### Key products

- Red Hat Enterprise Linux
- Red Hat OpenShift
- Red Hat Ansible Automation Platform

#### Resources for sellers

- QuickSpecs: [Red Hat Enterprise Linux from HPE](#)
- Seismic: [Selling with HPE alliances](#)

### SUSE: For containers

HPE and SUSE partner to provide open source enterprise-grade solutions that deliver secure Linux, container management, and software for mixed enterprise IT environments.

[Learn about the alliance](#)

#### Key products

- SUSE Linux Enterprise Server from HPE
  - SUSE Linux Enterprise Server for SAP® applications
  - SUSE Linux Enterprise Micro
- SUSE Manager
- SUSE Rancher
- SUSE Longhorn

#### Resources for sellers

- QuickSpecs: [SUSE Linux Enterprise Server products from HPE](#)
- Seismic: [Selling with HPE alliances](#)

**Learn more about qualified server operating systems and virtualization solutions for HPE servers with strategic partners**

Visit [HPE GreenLake](#) 