

Your infrastructure. Your way.

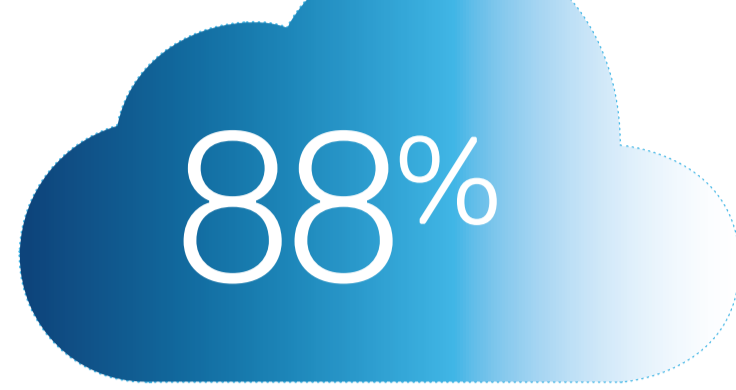
Adopting a streamlined multicloud strategy means you can celebrate having complete control of your IT infrastructure, on your terms.



Delivering a consistent and secure experience across multiple locations can be a complex and challenging process as your organization scales.

With a single, simplified multicloud solution from Dell Technologies and Microsoft Azure you have greater control over your information architecture and business critical systems. The combination of enhanced predictability, optimized workloads, and essential built in security, gives you a critical commercial advantage.

The hybrid future



88%
OF ENTERPRISE LEADERS

believe cloud migration in the post-pandemic era is an absolute necessity according to HFS.¹

Seize your cloud opportunity

A multicloud environment offers enterprises the best balance of flexibility and control for their workloads. It is hard to beat the scale and on-demand services of the cloud and the control and predictability of the data center.

Together, Dell Technologies and Microsoft Azure make your hybrid or multicloud journey simple, seamless and friction-free.

[Help is just a click away](#)

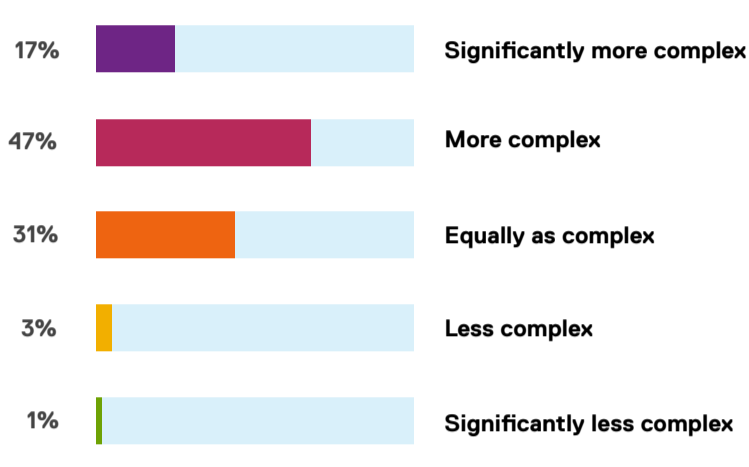
A simplified route to success

Simplify. Seamless. Success.

Manage your entire Azure ecosystem from one console and simplify lifecycle management in the data center with Dell Integrated System for Azure Stack HCI.

Working in harmony, Dell Technologies and Microsoft Azure streamline the way organizations can deploy and run highly effective multicloud strategies, anywhere, on their terms.

[Find out why simplicity doesn't have to be complicated](#)



RATING THE COMPLEXITY OF YOUR CLOUD ENVIRONMENT

today versus four years ago.²

Cloud-speed innovation wherever you need it



26%
OF APPLICATION WORKLOADS

will need to stay in-house over the next five years according to ESG research.³

Embrace modern deployment models

As your business needs change, so will your workloads. Being able to place these in the right location without hindrance is vital for cost, compliance, security, and performance.

Dell Technologies and Microsoft Azure can help you fulfil your ambitions. With access to the necessary insights to help optimize workload placement, you can maximize agility and empower teams to succeed on their terms.

[Get in touch and power your purpose](#)

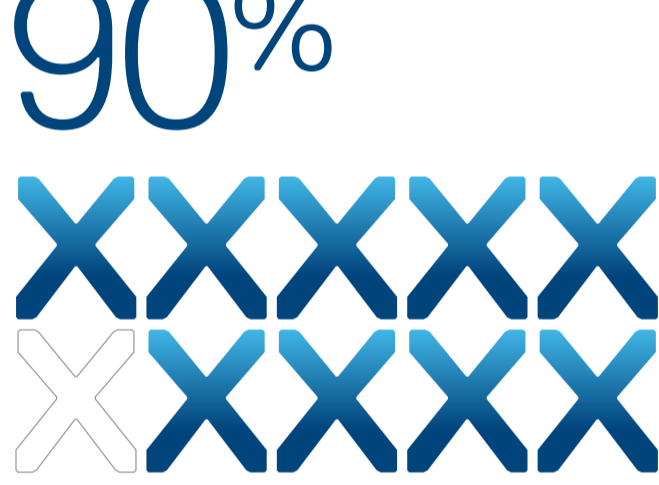
Secure your multicloud

Gain trust and stability

Microsoft Azure has more than 100 compliance offerings providing proactive safeguards for your data security and the most comprehensive compliance coverage of any cloud service provider.

Combined with the native security features in Dell Integrated System for Microsoft Azure Stack HCI, our combined solution helps protect against rising cybersecurity risks and gives enterprises control over their systems everywhere.

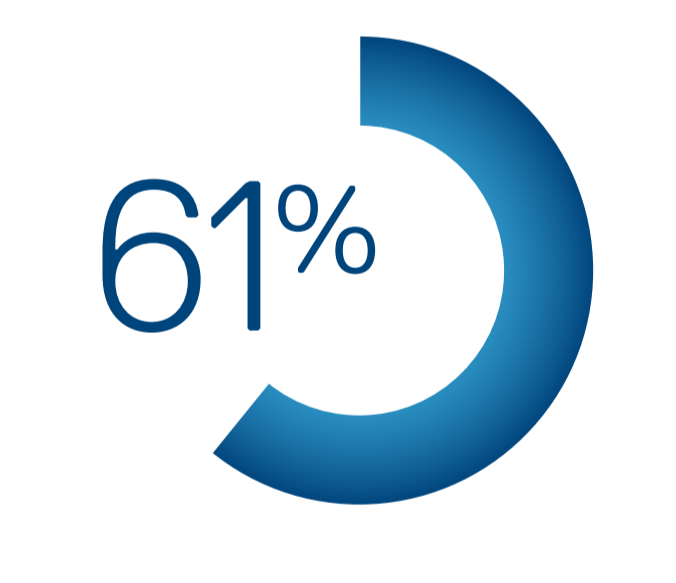
[We can help you secure your future](#)



90%
OF DATA BREACHES TARGET

external cloud assets according to Verizon's 2021 Data Breach Investigations Report.⁴

Scalability to match your ambition



61%

61%
OF ENTERPRISES PLAN

to aggressively shift to paying for infrastructure on a consumption basis says IDC.⁵

Trusted. Agile. Affordable.

Scale on your terms and improve performance from a minimum of two nodes to thousands of nodes, on demand and non-disruptively. Dell Integrated System for Azure Stack HCI are designed for 99.9999 percent availability and can be managed alongside other assets from the Azure console.⁶

Together, Dell Technologies and Microsoft Azure enable organizations to elastically scale on demand, without compromising on availability.

[Learn how to pay at scale](#)

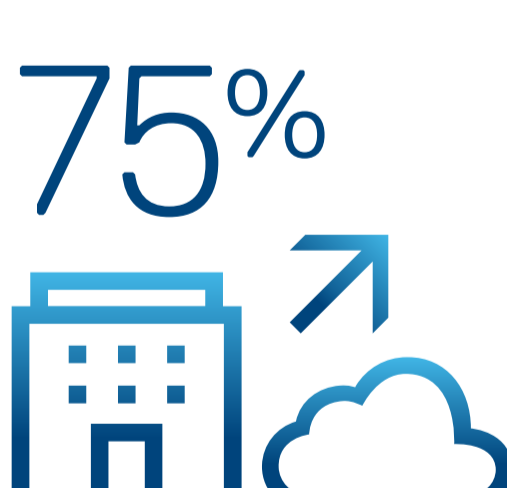
Take your business to the next level

Fueling growth

Microsoft Azure is trusted by 95% of the Fortune 500, and Dell Technologies is the industry leader in HCI.⁷

Our combined power elevates organizations, enabling you to be truly outcome focused and inspire teams to deliver the strategic priorities that matter most to the business.

[Find out how to deliver flexibility and agility](#)



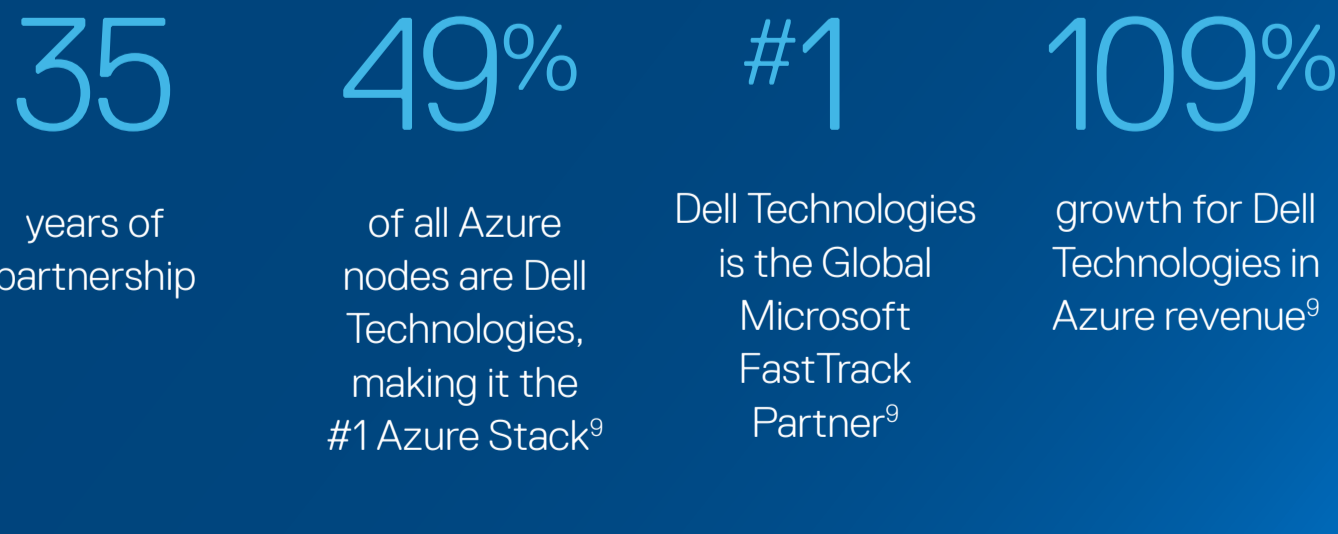
75%

75%
OF ENTERPRISE-GENERATED DATA

will be processed outside a traditional data centre or cloud by 2025 according to Gartner, as rising data velocity increases edge computing adoption.⁸

A powerful combination

With Dell Technologies and Microsoft Azure, you and your teams can access future-ready solutions that support fast and flexible innovation at scale and deliver you the competitive edge you need.



Your infrastructure. Your way.

[Find Out How](#)

1 <https://azure.microsoft.com/en-gb/explore/trusted-cloud/>
 2 Based on Bellcore component reliability modeling across all AX-nodes
 3 <https://www.dell.com/en-us/dt/solutions/microsoft/index.html#tab0=18pdf-overlay-//www.delltechnologies.com/asset/en-us/products/storage/industry-market/esg-technical-review-dtc-powerscale-for-azure.pdf>
 4 <https://www.cybertalk.org/2021/10/20/key-cloud-security-statistics-that-will-reshape-your-cloud-perspectives/#:~:text=-90%25of%20data%20breaches%20target,data%20breaches%20targeting%20public%20clouds>
 5 <https://www.dell.com/en-uk/dt/apex/cloud-services/data-storage-services.htm#video-overlay=6250890718001>
 6 <https://www.dell.com/enuk/dt/hyperconverged-infrastructure/microsoft-azure-stack/microsoft-azure-stack-hci.htm#tab0=0>
 7 <https://azure.microsoft.com/en-gb/resources/cloud-computing-dictionary/what-is-azure/>
 8 <https://www.gartner.com/smarterwithgartner/what-edge-computing-means-for-infrastructure-and-operations-leaders>
 9 Source: Dell Technologies and Microsoft