

# INTRODUCTION TO HPE AND NVIDIA ACCELERATED COMPUTING FOR ENTERPRISE CUSTOMERS

**WANT TO CLOSE MORE SALES?  
DON'T MISS THIS HPE SALES PRO LEARNING CENTER COURSE.**

Your customers are running a variety of accelerated workloads—AI, data analytics, and advanced visualization—that are challenging their traditional data centers and networking architectures.

And, as the shift towards remote work and flexible workspaces continues to grow, so too does your customers' need for powerful virtual desktops.

Help your customers meet these demands with HPE servers and systems that are NVIDIA-Certified to provide the performance they need.

In this course, you'll learn how you can use these powerful systems for a competitive sales advantage.

## YOU'LL LEARN:

### Why we win against the competition

**The market opportunity for  
AI and Accelerated Computing**

**How to sell  
NVIDIA-Certified systems  
for accelerated workloads**

**What's in it for you  
as an HPE seller**



## AFTER THIS COURSE, YOU'LL BE ABLE TO HELP YOUR CUSTOMERS:

- Understand the value of HPE systems and servers that are NVIDIA-Certified
- Bring AI and other supported workloads into production and effectively scale for their users
- Run traditional and modern applications on a single high-performance, cost-effective, and scalable infrastructure

**GET A \$20  
E-GIFT CARD**  
when you  
complete the course

Giftcard can be used to get  
HPE-branded merchandise

**Get Started Today!**  
**Internal Sellers start [HERE](#).**

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## Introduction to HPE and NVIDIA Accelerated Computing Enterprise Customers Course Incentive

### TERMS AND CONDITIONS

1. These terms and conditions govern the subject matter of this program.
2. The program runs from September 1, 2021 – July 31, 2022 inclusive, or until the program budget has been reached, whichever is earlier. At HPE's sole discretion, program period may be changed.
3. The program budget will be allocated on a first-come, first-serve basis.
4. Current HPE employees are eligible to participate in this program.
5. The program is eligible in all geographies.
6. If a participant completes the "Introduction to HPE NVIDIA Accelerated Computing" course in Saba during the program period, the participant will be eligible for a \$20 USD gift card which can be used to purchase HPE-branded merchandise (the "Award").
7. Each participant is eligible to receive no more than one Award during the program period.
8. Awards are for participants' personal use only. Participants are not entitled to substitution, cash redemption or transfer of Awards.
9. Awards will be granted in HPE's sole discretion.
10. Where legally permissible, eligible participants must be an HPE employee at the time the Award is issued.
11. HPE reserves the right to refuse to review or pay Awards based on submission of inaccurate, false, or misleading data.
12. HPE reserves the right to review, modify, extend or discontinue any and/or all aspects of the program without prior notice.
13. For the purposes of this program, HPE cannot guarantee the performance of any third-party and, to the extent permitted by applicable law, shall not be liable for any act or default by a third-party.
14. Participants are expected to abide by the SBC and all other HPE policies. Failure to do so will negate an employee's eligibility to participate in this program and/or to redeem the Award. By participating, employees agree that Awards are for eligible participants' personal use only and may not be sold and/or transferred to third parties.
15. All country taxation guidelines will be followed for the country of eligible participants. Awards may be subject to applicable taxation and withholdings pursuant to local laws. Eligible participants are solely responsible for any tax implications.
16. HPE, its affiliates, subsidiaries, parent corporations, and its officers, directors, shareholders, employees, and agents and any and all internet servers and access provider(s) are not responsible for: any incorrect or inaccurate entry information; human error; technical malfunctions or defects of computer systems or websites utilized in the promotion, theft, tampering, destruction, or unauthorized access to, or alteration of entries; data processing that is processed late or incorrectly or is incomplete or lost; and any entries that are late, lost, incomplete, misdirected, stolen, mutilated or illegible. False or deceptive entries or acts shall render entrants ineligible. By participating in this program entrants agree to hold HPE and its directors, officers, employees, licensees and assigns harmless against all and any liability and claims and injuries that may arise from or be based upon participation, winning, acceptance and/or use of the Award received in connection with this program, including but not limited to liability for personal injury, property damages or other injury or accident.
17. Any personal data which you may provide when you participate in this program will only be used by HPE for the purposes of this program and in accordance with the Employee Privacy Policy, and eligible employees consent to use of their data for these purposes.

For those countries that require consultation with works councils or other employee representatives, this is not intended to provide country-specific complete information and in no way reflects that final decisions have been made at a country level. With respect to such countries, final decisions are subject to prior consultation with works councils and other employee representatives, as required, and in compliance with local laws.