





From Puddles to Clouds:

Early Steps to SLED **Cloud Adoption**

MeriTalk, in partnership with AWS and DLT, explored the benefits of cloud migration and critical steps state, local, and education (SLED) organizations are taking to modernize.

Clouds in the Forecast



of state and local government decisionmakers say they must work to scale cloud adoption1



feel cloud computing is propelling the next wave of service delivery innovation² and 60% of public universities plan to grow their cloud³

Top cloud drivers:4



#1 Scalability/

flexibility

(78%)



(57%)



optimization

Storm Brewing

While

ations with cloud¹, most government organizations have no more than 20% of their workloads in cloud⁵

see benefits to modernizing legacy



Top barriers:5



financial







Workforce

Early Steps to Adoption

preparing data for cloud migration?6

How are state and local government organizations



sensitive data

Maintaining in-house data

storage for



(39%)

assets

Evaluating data and applications



multiple cloud providers or data centers (38%)

Implementing data

redundancy across



(SaaS) adoption in the next year1

Additionally,

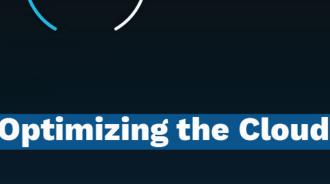
High data durability

Total data availability without

multiple backup appliances

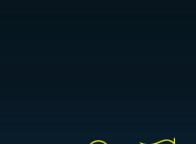
of state CIOs provide support and governance for agencies'

app migration4



So far,

of public sector hybrid cloud users report



improvements in their ability to meet their mission⁶

Benefits of modernizing with cloud:7



No concerns about

running out of space

Minimal maintenance tasks



State CIO Perspective:



ultimately deliver government services to citizens in the most effective manner possible and in the way they're accustomed to receiving services from the private sector8

It's really about the future - the ability to have agility, cost control, and

DLT Solutions, a subsidiary of Tech Data, is the premier government IT solutions aggregator specializing in the U.S. Federal, state, local, and education markets. As an Advanced Consulting and Managed Services Partner for AWS, DLT helps make

the path seamless and cost effective for customers.

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 Ditching their Legacies College and Universities Embrace Switch to Cloud
Driving Digital Acceleration ⁵ A Fresh Look: Capitals in the Clouds Hybrid at Hyperspeed: Cloud Strategy for the New Reality of Government
Getting Started on Cloud for State and Local Agencies
Ready, Set, Innovate: Cross-Country Cloud Preparedness

¹ Modernizing Legacy Applications with Cloud ² SLG at Your Service: Accelerating Digital Delivery