



Real World Impact

Case Studies of Key Clients



A Fortune 500 Global **Consumer Goods Manufacturer**

Business Challenges

- The **time to onboard assets** was significantly high restricting the process to critical assets only.
- **Manual inspections** on paper led to a backlog of failed inspections, prompting inefficiencies in the inspection process.

Solutions

- ✓ **AI-Enabled Rapid Onboarding** notably reduced the duration leading to end-to-end onboarding of both connected and non-connected assets.
- ✓ **Digitization of Inspections** tailor-made to client workflows. Integrate email, SMS, work order, and service requests for efficient handling of inspections.

- **Restricted access to IoT and other assets** limited to specific personas and desktop access only.
- Implementing beacon technology for **indoor navigation across 10,000+ assets in a 300,000 sq. feet** site posed challenges due to feasibility and cost.
- **Lighting and occupancy systems experienced a 10%** downtime causing operational inefficiencies.

- ✓ **Democratized access** to IoT, CMMS and other assets via multiple platforms, including mobile devices.
- ✓ **Avoided beacon technology**, by adopting **asset geolocation and asset navigation** built within the platform.
- ✓ Automated work order generation post-asset failure, coupled with QR code scanning for comprehensive history and navigation. This resulted in only **7% downtime and increased operational efficiency by 30%**.

Key Impact Statements

Onboarding Time Efficiency

75% Reduction in onboarding time

Multi-Property Portfolio

50 Properties where the solution has been deployed

Inspection Time Efficiency

70% Reduction in inspection time through inspection digitization

Expansion

100k+ Assets managed across 3 million sq. feet

Testimonial



By saving 3 minutes per asset touch, it freed up 50k hours of work or 6.25k person-days annually – Allowing for reallocation of on-account resources to focus on other critical aspects of their operations





A Fortune 500 Global **Semiconductor and Technology Company**

Business Challenges

- **Labor-intensive bin collection:** Custodial staff required hazmat suits and frequent manual cleaning.
- **Inefficient frequency-based process:** Time-consuming and resource-intensive approach.

Solutions

- ✓ **IoT sensor integration:** Leveraged LoRaWAN sensors for real-time bin detection.
- ✓ **Data-driven cleaning:** Switched to an on-demand cleaning process based on sensor data.

Key Impact Statements

Improved Efficiency

Optimized cleaning schedules and reduced labor costs

Enhanced Sustainability

Reduced waste and environmental impact

Testimonial

“

I would like to extend my gratitude for their exceptional work in supporting our digital transformation. Thanks to their innovative solutions, we achieved \$500,000 in savings on custodial cleaning services, significantly improving operational efficiency

”

\$500,000

Significant cost savings achieved