

PICK HPE PROLIANT

Top five reasons to choose HPE ProLiant servers to accelerate next

HPE ProLiant servers

The intelligent compute platform for Hybrid Cloud that delivers unmatched workload optimization, security, and automation, all available as a service.



Read the [Spiceworks reviews](#).

Read the [TechValidate survey report](#).

A FRESH APPROACH THAT WORKS

HPE ProLiant servers take a fresh approach to compute that simplifies and automates management tasks and establishes a solid foundation for an open, Hybrid Cloud platform. Enabled by composability, ProLiant servers offer unmatched automation, security, optimization, and built-in intelligence. But you don't have to take our word for it.

Two recent surveys from TechValidate and Spiceworks asked current customers a simple question: "Why do you use ProLiant servers?" The following are the top five reasons our customers pick ProLiant.

#1: RELIABILITY

With customers, employees, and partners demanding 24/7 access to applications and data, reliability is a key consideration for any server purchase.

"I have been using HPE ProLiant for many, many years and have rarely had an issue that could not be resolved."

—Dave Hausmann, BSIT/ISS Associate Information Officer, Su Clinica¹

"ProLiant servers just work... We've got a Gen8 that's still going strong without a problem since it was installed several years ago."

—Sean Wolsey, Independent Contractor, SnS IT¹

"You can count on them. We recently turned off a G4 that has been a trouper."

—Barry Doyle, IT Director, Crisp County School System²

#2: SUPPORT

If an issue does arise, you need the confidence that you can get your server back up and running quickly.

"When we had a part die, a replacement was sent with a tech to replace it by the next morning. That was our experience the 2 times we've needed to fix something HPE in the 9+ years I've been here."

—Sean Wolsey, Independent Contractor, SnS IT¹

¹ Spiceworks, [HPE Resources for IT Pros](#), March 2021.

² TechValidate, [HPE ProLiant Server Solutions](#), March 2021.

Solution brief

Consume IT as a service

You need affordable access to superior tech, but in a way that preserves cash and helps you be more efficient. [HPE Financial Services](#) makes it possible to consume IT as a service, with low monthly payments via flexible subscription options.

Do more with less

[HPE Pointnext Services](#) has the expertise and experience to help you simplify operations and extend your IT staff, helping them do more with less. HPE Pointnext Services help you innovate to keep ahead of risks like competitive and security threats. A variety of offerings—from advising on best practices and project-based engagements, to operational support services—keeps your environment running efficiently and reliably.

Make the right purchase decision.
Contact our presales specialists.



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**Hewlett Packard
Enterprise**

“HPE ProLiant servers support all our in-house tasks usually running under VMware®. The support offered by HPE for VMware is really a key factor in our decisions.”
—Nigel Hobden, IT Architect, Random²

“Technical support is responsive, knowledgeable, and communicative. Replacement parts, when needed, arrive in a timely manner. Updates are easily obtained and applied.”
—Dan Jones, Technology Specialist, Longview School District²

#3: VALUE

Value can be measured many ways. Most customers believe HPE ProLiant servers start with a fair price and then deliver superior reliability, support and manageability on top of that.

“While not always being the lowest cost, they are not the highest, and I have been able to show how the cost and longevity make these systems a great deal.”
—Dave Hausmann, BSIT/ISS Associate Information Officer, Su Clinica¹

“Standardizing on HPE ProLiant servers has reduced our time to deployment, shortened our learning curve, and allowed us to spend more time on selling and less on support.”
—Marco Iannetta, IT Professional, MAI Computing²

“HPE ProLiant servers ... have been priced affordably and delivered on technology needs.”
—John Stuart, IT Manager, Maine MEP²

#4: LOYALTY

HPE ProLiant servers have created some very loyal customers over the years.

“Based on my experience with HPE ProLiant servers, I have no hesitation to recommend them to friends or colleagues.”
—Dan Jones, Technology Specialist, Longview School District²

“HPE ProLiant servers have been solidly reliable for us for many years.”
—John Stuart, IT Manager, Maine MEP²

“We have been relying on HPE ProLiant solutions for 20+ years and no reason to change.”
—Brian McNutt, System Administrator, Moore Ingram Johnson & Steele, LLP²

#5: MANAGEABILITY

Easy manageability helps you take advantage of the latest technologies without increasing head counts or budgets.

“HPE ProLiant servers are a shoo-in because they are easy to install/upgrade.”
—Thomas Latimer, Owner/Chief Consultant, Precision Computer Systems²

“With HPE ProLiant, we spend far less time with hardware and maintenance issues so we can spend more time addressing the client's specific needs.”
—Brian McNutt, System Administrator, Moore Ingram Johnson & Steele, LLP²

“HPE ProLiant servers, in my opinion, are the most reliable and manageable solution on an x86 server environment.”
—Fabrizio Toxiri, Controller, BitLan²

“HPE iLO—Can't say enough about how well this product works.”¹

PICK HPE PROLIANT WITH CONFIDENCE

For all these reasons and more, HPE ProLiant is a great pick for your business. Get in touch with your HPE or authorized channel partner representative to learn more, today.

LEARN MORE

hpe.com/info/servers

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a00112162ENW, May 2021