





# Topics

Surface repairability framework

Device repair options for business

Customer solutions

Warranty and Protection Plans

# Customer empowered Surface device repair solutions



More Control

Customers gain more control over how they manage, repair and maintain security of their Surface devices.



More Options

Customer-centric device repair options. Customers decide how to get their devices back online when issues arise.



Better Value

Microsoft's reduce, reuse, and recover model minimizes waste, and extends the use of the device. Microsoft Surface

### Customer empowered

### More Control

Maximize productivity – Reduce downtime with on-site device repair and replacement components using step-by-step repair guidance for each repairable Surface model.

Improved device security – Self-service repair, replacement components and Microsoft's Drive (SSD) Retention<sup>1</sup> allow customers to have more control of device security.

Manage device health at scale – the Surface Management Portal and Hardware Support Portal provide end-to-end visibility of corporate devices to quickly identify and resolve issues that may occur.

<sup>1</sup> For customers with the Drive (SSD) Retention option, they can retain their removable SSD during service events at no additional charge. Drive (SSD) Retention is only available on Microsoft Surface devices, in which the SSD is marketed as removable per the technical specifications on the product's description page.





### Customer empowered

### More Options

Maximum efficiency – Customers can do self-service repair with their experienced in-house skilled device technicians and Surface replacement components. They're able to achieve faster resolution time and they get to keep their existing device – no need for exchange.

**Trusted repair** – An alternative for customers who prefer device repair at a Microsoft in-region repair facility.

Customized repair solutions – Microsoft Authorized Service Providers (ASPs) provide tailored Surface device repair services to meet customers unique needs.





### Customer empowered

### Better Value

**Device sustainability** – The reduce, reuse, and recover circularity model minimizes waste and extends the lifespan of our devices for as long as possible.

**Investment protection** – Enhanced protection plans, and device service options provide investment protection and extend the use of your Surface device.

Reduce IT Cost – Microsoft's Surface Management Portal and Hardware Support Portal help customers reduce manual work and lower IT costs associated with device management.





### Customer centric device repair options

Depending on business need, a customer can select either in-house self-repair, a trusted inregion repair facility or, for more customized support, use a third-party Microsoft Authorized Service Provider (ASP).

#### **ASP Repair**

#### Customized repair services

Surface ASPs<sup>1</sup> are authorized by Microsoft to help resolve issues that may occur with Surface device. ASPs perform repairs on behalf of Microsoft, have direct access to Microsoft support, and use genuine Microsoft replacement components.

#### Microsoft Repair

#### Trusted in-region repair

Microsoft can repair many commercial Surface devices via inregion repair facilities. If troubleshooting or diagnostics determine that your Surface device needs repair and is eligible for mail-in repair services<sup>1</sup>, customers can ship it to Microsoft for repair and return.

### Self-repair

#### Maximum efficiency

The self-service repair option helps customers maximize efficiency and maintain productivity by reducing device downtime, giving their own staff of technically inclined<sup>2</sup> individuals the ability to quickly assess and bring user devices back online.



- Service and repair facilities vary by region.
  Device damage caused during self-service repair will not be covered under Microsoft's Limited Hardware Warranty or Protection



# Customized service and repair

Microsoft's Authorized Service Providers (ASPs) can provide a more tailored service and repair experience based on a customer's business needs – whether on-site, remote or at the ASPs repair facility.

### Benefits of ASP Surface device repair:

ASP technicians are required to take Surface device training on an ongoing basis.

ASPs perform both in warranty repair services, covered by Microsoft repair warranty, and out of warranty repair of Surface devices.

ASPs can purchase genuine replacement components directly from Microsoft with reimbursements for in-warranty activities.





# Trusted in-region repair

Microsoft in-region repair facilities are designed to support customers who prefer to have their Surface devices serviced and repaired<sup>1</sup> by Microsoft trained technicians.

Once Microsoft support determines a Surface device needs service, customers can ship their device to a Microsoft inregion repair facility<sup>2</sup> to have the device serviced and repaired.

Microsoft in-region repair reduces out-of-warranty cost for customers that need support on a Surface device that is no longer covered by Microsoft Limited Hardware Warranty or an extended protection plan.



<sup>&</sup>lt;sup>2</sup> Microsoft in-region repair is subject to availability and not available in all markets or for all devices. Please visit <u>out-of-warranty service cost</u> to see which countries and devices have service and repair offers.





### Maximum efficiency with self-service repair

The self-service repair option helps customers maximize efficiency and maintain productivity by reducing device downtime, giving their own staff of technically inclined individuals to quickly assess and bring user devices back online.

#### Microsoft's Surface self-service repair resources:

**Surface Repair Toolkit** – Easily assess the health and manage your Surface devices with the Surface app and downloadable <u>Surface Diagnostic toolkit</u>.

**Microsoft Surface Service Guides** – Technically inclined teams can utilize the step-by-step repair instructions in the device specific <u>Surface Service Guide</u>.

Replacement components<sup>2</sup> – Surface device replacement components are available for purchase through <u>Microsoft's authorized distributors</u> and resellers.





Microsoft Surface

# Improved device security

When an issue happens, repairable Surface devices bring another layer of customer control with the use of replacement components.

Microsoft's Drive (SDD) Retention<sup>1</sup> means customers can retain the SSD from their Surface devices during a service event, empowering customers with more control over their privacy, data, and security.

By retaining the original drive, customers reduce public exposure of business information during repair. If a Surface removeable SSD is tampered with, the device will shut off power through cloud security.

<sup>1</sup> Drive (SSD) Retention permits customers the option to retain their removable SSD during service events at no additional charge. Drive (SSD) Retention is only available on Microsoft Surface devices, in which the SSD is marketed as removable per the technical specifications on the product's description page.





### Reduce manual work and IT costs

Microsoft's management portals help customers reduce manual work and lower IT costs associated with device management.

Reduce IT cost – With one quick view, customers can now access essential insights and information of all Surface devices across their business. The simplified view provided by Surface Management Portal and Microsoft Hardware Portal, highlight device health and enable faster troubleshooting. All of this, and the ability to manage warranty status and support requests with a click of a button, help businesses reduce manual labor and IT costs.

**Tailormade experience** – Microsoft reimagined an experience that would meet customer needs in seamlessly managing the lifecycle of Surface devices. With the news feature in Surface Management Portal, customers can now stay up to date with the latest updates from the Surface engineering team, curated just for the IT audience in the enterprise space.

**Optimized support process** – Experience the enhanced process to create support requests for multiple Surface devices at once. The latest feature addition enables you to create a single request for multiple Surface devices for eligible device returns or repair needs.



Microsoft Surface

### Microsoft Protection Plans

Each Surface device comes with a 1-year Microsoft Limited Hardware Warranty<sup>1</sup>. For customers who want to maximize and protect their Surface investments beyond the warranty they can purchase one of the available Microsoft Protection Plans<sup>2</sup>.

#### Warranty and Protection plan benefits:

- Customer centric support for service and repair
- Support tools and information to track device health at-scale, across a customer's hybrid workforce.
- Ongoing access to Microsoft's robust online Surface support articles and communities.

### Additional Protection Plan options:

- Accidental damage protection from drops, spills, and cracked screens
- Drive SSD retention retain the SSD during a service event
- Advanced exchange and Next business day exchange a replacement device is shipped to customer prior to receiving the damaged device.

<sup>1</sup>Without prejudice to any legal (statutory) rights to which you may be entitled under your local law, Microsoft Limited Hardware Warranty covers your device or replacement component from the date of original purchase from Microsoft or an authorized reseller. Exclusions and limitations apply. Please refer to Microsoft Limited Hardware Warranty & Agreement.



<sup>&</sup>lt;sup>2</sup>Warranty and Protection Plans vary by market. Please visit the <u>Surface Warranty and Protection Plan</u> page to see availability.









# Warranty & Protection Plans for

Surface Laptop Studio 2, Surface Laptop Go 3, and Surface Go 4

Protection plans must be purchased within 45 days of device purchase.

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	Limited Hardware Warranty	Extended Hardware Service	Extended Hardware Service Plus	Complete for Business	Complete for Business Plus
Coverage Availability	1 year	Up to 2, 3 or 4 years	Up to 2, 3 or 4 years	Up to 2, 3 or 4 years	Up to 2, 3 or 4 years
Prepaid return shipment	✓	✓	✓	✓	✓
Software & hardware support	✓	✓	✓	✓	✓
Mechanical Breakdown	✓	✓	✓	✓	✓
In-Region Repair, or Standard Exchange	✓	✓	✓	✓	✓
Accidental Damage				✓	✓
Drive (SSD) Retention			✓		✓
Advanced Exchange			✓		✓
Next Business Day Exchange			✓		✓

- \$0 deductible on commercial warranties and protection plans.
   Coverage details and entitlements are available for select commercial Surface products
- 3. Standard Exchange is the expected replacement model if In-Region Repair is unavailable.
  4. Drive (SSD) Retention is not available for Surface Go 4.
- 5. Warranty and Protection Plans vary by market. Please visit the <u>Surface Warranty and Protection Plan</u> page to see availability.



### Customer Resources

#### Protect your device investment with Surface repairability and protection plans

- Repair and service programs help to protect the device investment
- · Protection plans provide customers with extended coverage and extended device use
- Protection plan coverage can be purchased at time of sale or within 45 days of device purchase.

#### Service and Repair for Business

- Surface for Business Service and Repair page
- <u>Authorized Microsoft Reseller List Surface Business</u>
- Surface repair by Microsoft Authorized Service Providers

#### **Warranty and Protection Plans**

- Microsoft Surface Warranty & Protection Plans
- Warranty and Protection Plan Terms & Conditions

#### **Replacement Components**

- Customer self-serve repair for Surface devices Surface |
   Microsoft Learn
- Surface for Business replacement components