Surface for Financial Services



The shifting landscape in Financial Services

Serving client needs in the modern workplace

IT



Boost employee productivity via flexible work and AI experiences

Safeguard organization and client data

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Business

Transform core processes to better serve clients



Surface is built for the modern workplace





Security Security from chip-to-cloud a zero-trust security model that starts with Surface devices

Deployment & Management

Zero-touch deployment and unified management reduce costs and complexity for a distributed workforce¹



Productivity

Flexible, premium devices for innovative customer service processes, demanding analysis, easy team collaboration, and new AI experiences



Design

Product design grounded in humancentric research and rigorous testing, and dedicated to inclusivity and sustainability



Branch employees

Providing a more personal customer experience

Challenges

In a client-facing position, branch workers such as Bank Tellers and Mortgage Lenders face many challenges in their role including:

- Providing a personalized experience for customers
- Communicating information clearly
- Making a good impression on new and existing clients

Solution

To ensure they deliver the best possible experience, branch workers use a **Surface Go 4** device for its:

- Premium image
- High-resolution touch screen
- Lightweight design
- Powerful processor
- Long-lasting battery

Rear-facing 8.0-

10.5" PixelSense™ touchscreen display

> Our fastest Surface Go yet with Intel® Processor N200



Rugged cases with antimicrobial protection megapixel HD camera to scan documents

Surface Pen* for digital signatures







Surface Go 4 for Business

Wealth advisors

Helping clients plan their financial futures

Challenges

Busy wealth advisors face challenges in their day including:

- Collaborating with colleagues to determine the best financial plans for clients
- Staying productive when working remote or traveling to clients' locations
- Making a good impression on new and existing clients
- Keeping sensitive client data secure

Solution

To ensure they deliver the best customer service, wealth advisors use **Surface Pro 10 and Surface Laptop 6** devices that:

- Provide needed performance to run financial software and new Al experiences without sacrificing mobility
- Transform client experiences with touchscreen and pen
- Collaborate effectively with colleagues and clients with Surface Studio Camera and AI-powered Windows Studio effects
- Project a premium image and leave a lasting impression
- Deliver enterprise-grade protection for sensitive data

13" PixelSense™ Flow touchscreen and anti-reflective display



Built-in NFC reader on select models



Adjustable kickstand and detachable type cover (laptop to tablet to portable digital canvas)

Copilot key on keyboard¹⁰

Surface Pro 10 for Business

13.5" or 15" PixelSense™ touchscreen displays



Intel[®] Core[™] Ultra processors with Intel[®] AI Boost NPU

> Large glass trackpad, backlit keys, and **Copilot key**¹⁰

> > USB-C[®] and Thunderbolt[™] 4 to connect to external monitors

Surface Laptop 6 for Business

Investment analysts

Determining the best investments for financial success

Challenges

As specialists in their field, investment analysts face hurdles unique to their role including:

- Identifying investments that yield optimal ROI
- Creating well-researched advice and complex financial models
- Communicating investment plans to colleagues and clients

Solution

To deliver the advice clients deserve, investment analysts use

- a Surface Laptop Studio 2 device that:
- Handles the compute demands of the sophisticated software and complex financial models
- Provides versatile modes to accommodate various work scenarios
- Easily connects them to teammates
- Seamlessly plugs into their existing displays and hardware

13th Gen Intel® Core™ processors built on the Intel® Evo™ delivering over 2x the power





facial recognition

Multitask with up to 64GB of system RAM and ultra-fast SSDs with up to 2TB of storage





Studio Camera with wide field of view and Al-powered Automatic Framing and Eye Contact correction

Surface Slim Pen 2 (magnetically stores and charges beneath the keyboard)



2 USB-C® ports with Thunderbolt™ 4

Surface Laptop Studio 2 for Business Laptop mode (top), Stage mode (middle), Studio mode (bottom)

Executives

Providing leadership across teams

Challenges

Executives face challenges including:

- Overseeing the health of the business and well-being of clients
- Providing leadership across multi-functional teams
- Being a positive reflection of the organization's brand
- Protecting the organization's sensitive data

Solution

To ensure they deliver the best leadership possible, executives use **Surface** devices that:

- Offer high-performance computing for collaborative capabilities and new AI experiences
- Provide versatile modes to accommodate various work scenarios
- Help optimize time
- Project a premium image
- Deliver enterprise-grade protection for sensitive data

13.8" or 15" PixelSense Flow™ touchscreen displays

> Remarkably bright with enriched HDR tech

Precision Haptic touchpad, keyboard backlight, and **Copilot key**¹⁰



USB-C[®]/USB4 ports and support for up to 3 external monitors

with 45 TOPS

Snapdragon[®] X Series processors with Qualcomm[®] Hexagon[™] (NPU)

Surface Laptop Copilot+ PC for Business

Large 28" PixelSense™ touchscreen



11th Gen Intel® Core™ H-35 Processor

Includes Surface Pen, Surface Keyboard, and Surface Mouse

Lower and raise display with the **Zero Gravity Hinge**

Surface Studio 2+ for Business

Financial services teams

Working together to improve customer experiences

Challenges

Financial services professionals face challenges including:

- Connecting with colleagues in dispersed branches
- Modernizing customer experience and advisory services
- Collaborating on business development plans and documents
- Presenting sales figures on a screen that is viewable for large groups

Solution

To work more effectively, teams use a **Surface Hub 3** device that:

- Enables video conferencing over an internet connection
- Leaves a lasting impression
- Has real-time pen and inking capabilities to whiteboard or markup Office 365 documents
- Delivers 4K quality images on a large, high-resolution screen for easy viewing



Surface Hub 3 for Business

Surface portfolio

2-in-1s

Versatile Tablet + Laptop devices that provide mobile productivity for workers on the go.

Best for: Branch employees, wealth advisors, mobile workers

Laptops

All the power of a static desktop in a sleek, modern form factors built for hybrid and remote workers.

Best for: Information workers. investment analysts, developers, executives

Large screens

A family of devices that revolutionized a new category of computing focused on flexibility, collaboration, and mobility.

Best for: Executives, board rooms, hybrid meetings, collaborative teams



Pro 10

Get tablet flexibility and laptop performance in the iconic Surface 2in-1 form factor



Pro Copilot+ PC

Lightning-fast speeds and AI accelerated power in an ultraflexible design



Go 4

The smallest, lightest Surface with touch and ink capacitive PixelSenseTM display



Laptop 6

Sleek, lightweight, touchscreen laptop with the style, speed, and performance to do it all



Laptop Copilot+ PC

Next-generation AI capabilities in an exceptionally performant ultralight laptop

Laptop Go 3

Exceptional value for the style, performance, and battery life expected from Surface



Laptop Studio 2

Powerful laptop delivers speed, graphics and versatility to run business-critical applications



Studio 2+

Professional-grade performance on a versatile all-in-one device with strikingly large touchscreen



Hub 3

Enable teamwork anywhere with this Microsoft Teams-certified meetings platform and modern collaborative canvas

Images not to scale