

Achieve more with Microsoft Surface

Investing in the right devices can make all the difference in supporting your institution's vision and purpose. The Surface family continues the tradition of Microsoft innovation with versatile devices engineered to enhance learning and unlock the full potential of every student. When combined with Microsoft 365, Surface devices:

- Reduce costs
- Simplify management
- Increase productivity for all users



An unrivaled learning experience

Secure, accessible, and easy-to-manage features help students, faculty, and IT staff make the most of every opportunity.

Surface devices simplify administrative tasks for faculty and improve student outcomes by helping develop skills they will use in the workplaces of tomorrow.

What makes Surface unique

Firmware designed in-house for **chip-to-cloud protection**.

Streamlined imaging and zero-touch deployment through Windows Autopilot.

Unparalleled manageability through Microsoft Intune and Surface Enterprise Management Mode.

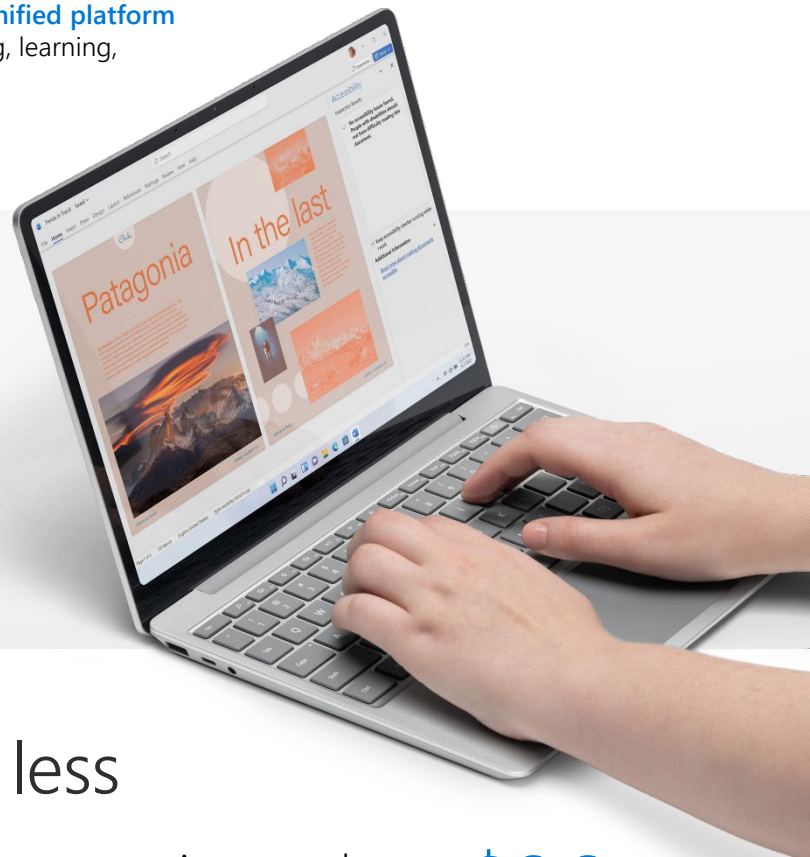
A single, unified platform for teaching, learning, and work.

What Surface does better

Improved inking experience and battery life from Surface Pen (sold separately).

Best experience of Microsoft security, identity, and productivity tools.

High-quality microphones and cameras for uninterrupted learning anytime, anywhere.



Accessible by design

Microsoft 365 and Surface include built-in accessibility features and assistive technologies to help make education inclusive for all students – regardless of age, location, or learning style. Adaptive learning kits are available for Surface devices to further fulfill accessibility needs.

Surface does more with less

Optimized performance and integration features save faculty

2 hours per week

on classroom technology, assignments, and lesson plans.¹



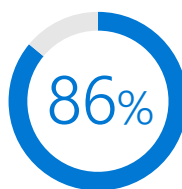
Microsoft Autopilot and Microsoft Endpoint Manager save IT Staff

4 hours per device

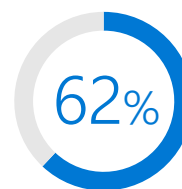
on deployment and provision.²



Improved connectivity, collaboration features, and time savings increased faculty satisfaction by 86%.¹

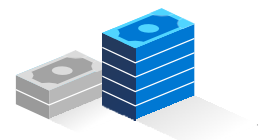


Automated setup features reduced deployment costs by 62%.¹



\$6.6 million

in savings in total cost ownership (TCO).¹



¹ Forrester Consulting Total Economic Impact Study: Microsoft Surface for Education, 2020

² Forrester Consulting Total Economic Impact Study: Maximizing your ROI from Microsoft 365 Enterprise with Microsoft Surface, 2018



Surface Pro was one of the few devices that worked as a full-on computer. It had to check a lot of boxes, both in physical features and the ability to support our experiments. And as our payload has evolved over nearly a decade, Surface Pro has evolved and added valuable new features.



Jordan Callaham
LABORATORY MANAGER
University of Florida Space Plants Lab

Vendor consolidation

Surface gives your organization device management, security solutions, educational software, and accessibility solutions all in one device. Replacing vendors with Surface and Microsoft 365 can **save up to \$915,000.***

* \$915,000 in combined savings over four years

Options that support your school's 1-to-1 learning journey



Assessment

A funded assessment of your school environment and security landscape to determine opportunities for improved manageability, financial savings, strengthened security posture, and student/teacher experience. (Subject to approval.)

Volume discounts and rebates

Strategic volume discounts can be offered if your institution opts for a direct Surface device purchase model. (Subject to volume purchased.)

Trial experiences

- **Loan devices** to help decision makers and school leaders experience Surface. (Subject to signing a loan agreement.)
- **Visits or meetings** with staff in schools that currently benefit from Surface devices for education.
- **Proof of concept** to pioneer to use of Surface in your school or class. (Subject to approval.)

Save on Surface

Promotional offers for the latest Surface devices are available on a quarterly basis. Contact your Microsoft Surface specialist to learn how you can save on tools designed to help your organization reach its full potential.