

Microsoft Surface in K-12 Education

Enable equitable education



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With the right tools, everyone achieves

Flexible and responsive devices unlock positive educational experiences and operational resilience

Ways modern devices create educational value

- 01 Boost efficiency and productivity
- 02 Improve collaboration and connectivity
- 03 Work smarter and banish busy work
- 04 Increase faculty & staff retention and satisfaction



Faculty & Students

Help accelerate student learning and keep faculty and staff productive where, when, and how they work with dynamic experiences, including AI



IT

Simplify IT work with a unified management strategy, and safeguards against attacks with a secure environment from chip-to-cloud



Schools

Fuel operational resilience to minimize disruptions, increase employee and student satisfaction, and adapt to change

“

There is no better time to reimagine education and how technology can support that transformation.”

Satya Nadella, CEO, Microsoft



Meet Surface

Powerful for educators. Streamlined for IT. Secure for all.

- **Performance** with the agility to adapt to how faculty and students work and learn
- **Proactive protection** that can help reduce malware risk and other attacks*
- **Future-ready** to incorporate new AI apps and digital learning resources



“Microsoft has been all-in on education for a number of years. With Surface, you’re not just getting a premium device, you’re getting the dedicated support you need to deploy efficiently and effectively. You don’t get that with other vendors.”

Matt Vrenlich – CTO, [Keller Independent School District](#)



Faculty & Students

Unlock new possibilities working the way faculty and students want so that they can focus on teaching, learning, and achieving their goals

IT

Minimize downtime and **reduce support costs** by efficiently and securely managing devices in the cloud

Schools

Find **new cost savings** to advance the **digital campus** and empower faculty and students to do their best work

Designed by Microsoft. Designed to work better together.

Surface + Windows 11 + Microsoft 365

- Operational agility and efficiency
- Simplified deployment and management
- Enhanced security
- Accelerated AI experiences
- Copilot+ PCs

Surface devices paired with Microsoft 365 are worth **almost 3x the investment costs** over three years.¹



Faculty & Students: Unlocking people's full potential

For the modern educational experience

- Supercharge your work and learning and minimize downtime
- Take notes and sketch ideas with the same feeling you get with a pen
- Switch seamlessly from touch to type
- Bring concepts to life with cutting-edge graphics
- Enhance collaboration with AI-capabilities on AI and Copilot+ PCs like the latest Surface devices*
- On-device AI with Copilot+ PCs



Stats below are based on an IDC survey covering 800 organizations from more than 10 industries.¹

25 hours

of employee productivity gained annually¹

35%

of surveyed organizations connect higher employee retention with the use of Surface devices^{1,2}

11.6 hours

of employee-time gained per year from increased mobility¹

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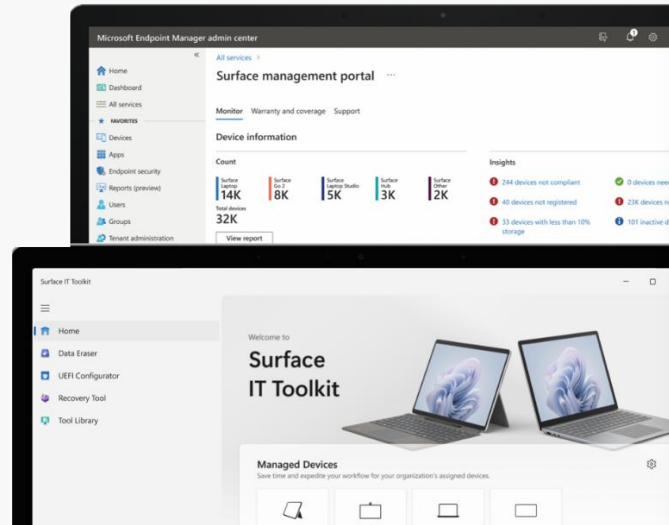
IT: Security and management while unlocking equitable, digitally relevant education

Security

- Get powerful Windows 11 security by default
- Stay protected with encrypted security at every layer
- Offer a front line of defense with Zero Trust built in

Management

- Simplify set up with zero-touch deployment*
- Remotely deploy updates and monitor health*
- Reduce device management time and repairs*



Stats below are based on an IDC survey covering 800 organizations from more than 10 industries.¹

49%

of surveyed organizations reduced their helpdesk requests¹

21%

of surveyed organizations spent less staff time spent on deployment¹

44%

of surveyed organizations reported that Surface devices improved their security profiles¹

*Software license required for some features. Sold separately.

1. IDC White Paper, commissioned by Microsoft, [Evaluating the Business Case of Microsoft Surface](#), doc #US49453722, September 2022

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Schools: Efficient and future-proofed

For schools

- Access familiar tools easily
- Gain comprehensive chip-to-cloud security
- Enhance faculty and student engagement
- Give faculty, staff, and students multiple form factors in one device
- Simplify repairability and costs
- Reduce your carbon footprint



Stats below are based on an IDC survey covering 800 organizations from more than 10 industries.¹

36%

of surveyed organizations attributed increased operational resilience to their use of Surface¹

\$5,635

total IT-related cost savings per device over three years¹

1. IDC White Paper, commissioned by Microsoft, [Evaluating the Business Case of Microsoft Surface](#), doc #US49453722, September 2022

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Get AI-ready with Microsoft

Surface brings software and hardware together—from device to cloud—to build an end-to-end AI experience that supports faculty, staff, students, and the school.



Surface lets you engage with AI in a way that's most effortless to you.

Enable your AI transformation with Microsoft

Accelerate
learning



Teams Microsoft 365

Boost
productivity



Copilot

Advance research
& innovation



Fabric Azure

Build your
own copilots



Copilot
Studio Azure AI
Studio

By design, it's in Surface's DNA to showcase
the latest AI innovations from Microsoft

Surface portfolio

2-in-1s

Versatile Tablet + Laptop devices that provide mobile productivity for people on the go.

Best for: Faculty, staff, students



Pro 10

Get **tablet flexibility and laptop performance** in the iconic Surface 2-in-1 form factor



Pro (11th Edition), a Copilot+ PC

Lightning-fast speeds and **AI accelerated power** in an ultra-flexible design



Go 4

The **smallest, lightest Surface** with touch and ink capacitive PixelSense™ display

Laptops

All the power of a static desktop in a sleek, modern form factors built for hybrid and remote faculty and staff.

Best for: Faculty, school leadership



Laptop 6

Sleek, lightweight, touchscreen laptop with the **style, speed, and performance** to do it all



Laptop (7th Edition), a Copilot+ PC

Next-generation AI capabilities in an exceptionally performant ultralight laptop



Laptop Go 3

Exceptional value for the style, performance, and battery life expected from Surface



Laptop Studio 2

Powerful laptop delivers speed, graphics and versatility to run business-critical applications

Large screens

A family of devices that revolutionized a new category of computing focused on flexibility, collaboration, and mobility.

Best for: Teachers, collaborative spaces for school leadership



Studio 2+

Professional-grade performance on a versatile **all-in-one device** with **strikingly large touchscreen**



Hub 3

Enable teamwork anywhere with this Microsoft Teams-certified **meetings platform and modern collaborative canvas**

Images not to scale

Thank you

Let's connect further on next steps.

