

Shakespeare Martineau

New Surface devices marry greater agility and freedom with improved end-point security, flexible productivity, and practicality

Improving Collaboration to Drive Growth

Shakespeare Martineau needed to enhance its operating model, reshape the way it was structured and encourage much stronger collaboration to support its growth strategy.

Its existing technology stack using thin-client technology made it difficult to work remotely and required ongoing investment.

Surface delivers

Shakespeare Martineau is now offering all staff a much more versatile range of mobile solutions across the Surface Book, Laptop and Pro lines. The options for docks, detachable screens, digital pens are appreciated by users and have made it easy for associates to work from home.

The Surface devices also supported the transition to Microsoft 365, including Teams and Visio. For a Shakespeare Martineau, client confidentiality is key, and enabling users to use Teams for meetings is greatly appreciated by clients.



“Microsoft Surface complimented our strategy and was the device of choice to support our Positive, Passionate, People. The product is very good – in style, different ways of working and real performance – and it gives our staff the agility and freedom to work in a way that suits their lives whilst maximizing productivity and effectiveness.”

— Dal Virdi: IT Director, Shakespeare Martineau

Business need

Digital transformation

Surface devices

Surface Book 2
Surface Laptop 3
Surface Pro 7
Surface Pen

Organization size

50-999 employees

Industry

Legal

Country

United Kingdom

Learn more

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