

Designed for work. Optimized for manufacturing.

“*[During the pandemic] We used Microsoft technology [Surface and Microsoft Teams] to come up with quick, creative solutions that enabled us to keep product moving out the door without the risk of exposing our workforce to illness.*”

Mike Abram – Chief Information Officer, [Westinghouse Electric Company](#)



Westinghouse Electric needed to modernize its technology ecosystem to help operators overcome the challenges of aging plants and high maintenance costs. It chose to go all-in on the Microsoft platform, from empowering its employees with Microsoft Surface devices to adopting Microsoft Azure cloud services, AI, and machine learning (ML) technology. The company's deeper relationship with Microsoft began with the deployment of Surface devices followed by Teams and Microsoft 365 E5 to its employees worldwide, giving them access to best-in-class productivity apps with advanced security, compliance, voice, and analytical capabilities. When the COVID-19 pandemic hit, employees could quickly shift to remote work while staying productive and connected.

“Surface Pro with LTE helps our employees perform complex work with higher efficiency. It also helps enhance engineers' professionalism and our corporate image in front of clients.”

Wu Kan – IT Chief Supervisor, [Beckman Coulter](#)



Workers for medical equipment manufacturer Beckman Coulter carried laptops, digital cameras, signature pads, and 4G network cards to customer sites. To consolidate devices, the company upgraded to Microsoft Surface Pro with LTE Advanced. Customer service is more efficient with this new, always-connected modern workplace solution. Workers collect customer signatures with Surface Pen and take photos and access reference documents via Microsoft OneDrive from their devices—without relying on Wi-Fi hotspots.

