Microsoft Surface **Surface for** Retail

## The shifting digital landscape in Retail

Connecting physical and digital experiences to better serve customers



Empower frontline workers with modern devices and apps and new AI experiences



ΙT

Safeguard customer data, and enable remote deployment and management



**Business** 

Transform in-store processes to better serve customers



# Surface is built to help transform your workforce



## **Productivity**

Versatile, premium devices for innovative customer services processes, schedule management, easy collaboration, and AI experiences



## **Deployment & Management**

Zero-touch deployment and unified management reduce costs and complexity for a distributed workforce<sup>1</sup>



## Security

Security from **chip-to-cloud** a zero-trust security model that starts with Surface devices



#### Design

Product design grounded in human-centric research and rigorous testing, and dedicated to inclusivity and sustainability



## **Retail Sales Floor Associates**

Providing a more personal customer experience

## **Challenges**

Customer service is a priority, but it's not easy when retail floor associates don't have information within reach and struggle to:

- Provide a personalized experience for customers
- Communicate information and promotions clearly
- Make a good impression on new and existing customers

#### Solution

To ensure sales floor personnel deliver the best possible experience, they use **Surface Go 4** devices with:

- Premium image
- Lightweight & compact tablet-to-laptop flexibility (our smallest, most portable Surface 2-in-1)
- Long-lasting battery<sup>3</sup>
- Powerful processor to run LOB applications
- Quality speakers, mics, and camera
- Microsoft security built in at every layer

Our fastest Surface Go yet with Intel® Processor N200 Rear-facing 8.0-megapixel HD camera to scan documents and take photos



Surface Pen\* for digital signatures



Rugged cases with antimicrobial protection

10.5" PixelSense™ touchscreen display

Surface Go 4 for Business (Tablet mode)

## **Distribution Center Workers**

Bring documentation and communications to the warehouse floor

## Challenges

Distribution Center (DC) personnel face challenges including:

- Accessing the latest receiving and shipping changes for daily ops
- · Checking inventory levels
- Communicating product damage clearly with photos and videos
- Keeping up to date on shift schedules and HR news

#### **Solution**

To ensure DC personnel feel empowered and connected to do their best work, they use a **Surface Go 4** device with:

- Lightweight & compact tablet-to-laptop flexibility (our smallest, most portable Surface)
- Long-lasting battery<sup>3</sup>
- Powerful processor to run LOB applications
- · Quality speakers, mics, and camera
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Rear-facing 8.0megapixel HD camera to scan documents

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Rugged cases with antimicrobial protection





Surface Go 4 for Business (Tablet mode)

## **Retail Store Managers**

Managing the back-end and ensuring operational success

## Challenges

Whether in the warehouse, back office, or on the sales floor, retail store managers face several challenges including:

- Carrying bulky devices and inventory lists between the back office and retail floor
- Staying productive and keeping data secure while constantly on the go
- Maintaining performance for compute-intensive LOB apps

## **Solution**

To ensure they best fulfill their job responsibilities, store managers use Surface Pro Copilot+ PC and Laptop Copilot+ PC devices that:

- Are lightweight, adaptable, and can be used as full-fidelity PCs or tablets
- Provide needed performance to run multiple apps and AI experiences
- Help them securely connect with colleagues
- Seamlessly integrate with external displays or scanning/printing devices
- Deliver enterprise-grade protection for sensitive data

13" PixelSense™ Flow touchscreen OLED or LCD display options

Adjustable kickstand and detachable type cover (laptop to tablet versatility)

> **Built-in NFC reader** on select models

Snapdragon® X Series processors with Qualcomm® Hexagon™ (NPU) with 45 TOPS

> Pair Surface Slim Pen 2\* with **Surface Pro Flex Keyboard\*** for new levels of flexibility

> > Copilot key on keyboard<sup>9</sup>

## **Surface Pro Copilot+ PC for Business**

13.8" or 15" PixelSense Flow™ touchscreen displays

Remarkably bright with enriched HDR tech

Precision Haptic touchpad, keyboard backlight, and Copilot key<sup>10</sup>

Snapdragon® X Series processors with Qualcomm® Hexagon™ (NPU) with 45 TOPS

USB-C®/USB4 ports and support for up to 3 external monitors



**Surface Laptop Copilot+ PC for Business** 

## **Retail Executives**

## Providing leadership across teams

## Challenges

Executives face challenges including:

- Overseeing the health of the business
- Providing leadership across multi-functional teams
- Being a positive reflection of her organization's brand
- Protecting the organization's sensitive data

#### **Solution**

To ensure they deliver the best leadership possible, retail executives use **Surface** devices that:

- Offer high-performance and collaborative capabilities and new Al experiences
- Provide versatile modes to accommodate various work scenarios
- Help optimize time
- Project a premium image
- Deliver enterprise-grade protection for sensitive data

13.8" or 15" PixelSense Flow™ touchscreen displays

Remarkably bright with enriched HDR tech

Precision Haptic touchpad, keyboard backlight, and **Copilot key**<sup>10</sup>

Snapdragon® X Series processors with Qualcomm® Hexagon™ (NPU) with 45 TOPS



USB-C®/USB4 ports and support for up to 3 external monitors

## **Surface Laptop Copilot+ PC for Business**

Large 28" PixelSense™ touchscreen

Lower and raise display with the Zero Gravity Hinge



11th Gen Intel® Core™ H-35 Processor

Includes Surface Pen, Surface Keyboard, and Surface Mouse

**Surface Studio 2+ for Business** 

## Retail corporate teams

Working together to improve customer experiences

## Challenges

Retail corporate teams face challenges including:

- Connecting with colleagues in dispersed locations
- Modernizing customer experiences and services
- Collaborating on marketing campaign plans, HR documents, etc.
- Presenting sales figures on a screen that is viewable for large groups

## **Solution**

To work more effectively, teams use a **Surface Hub 3** device that:

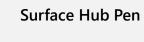
- Is certified to work with Microsoft Teams
- Enables video conferencing over an internet connection
- Leaves a lasting impression
- Has real-time pen and inking capabilities to whiteboard or markup Microsoft 365 documents
- Delivers 4K quality images on a large, high-resolution screen for easy viewing



Collaborative canvas and meetings device certified for Microsoft Teams



**Surface Hub Smart Camera** 









Surface Hub 3 50"

**Surface Hub 3 for Business** 

## Surface portfolio

## 2-in-1s

Versatile Tablet + Laptop devices that provide mobile productivity for workers on the sales floor.

Best for: Retail store workers. Retail managers

## Laptops

All the power of a static form factors built for hybrid

Best for: District managers, Retail executives

## Large screens

A family of devices that revolutionized a new category of computing focused on flexibility, collaboration, and mobility.

**Best for:** Executives, board rooms, hybrid meetings, collaborative teams



## **Pro 10**

Get tablet flexibility and laptop performance in the iconic Surface 2in-1 form factor



## Pro Copilot+ PC

Lightning-fast speeds and Al accelerated power in an ultraflexible design



#### Go 4

The smallest, lightest Surface with touch and ink capacitive PixelSense<sup>TM</sup> display

desktop in a sleek, modern and remote workers.



Laptop 6

Sleek, lightweight, touchscreen laptop with the style, speed, and performance to do it all



## **Laptop Copilot+ PC**

**Next-generation AI** capabilities in an exceptionally performant ultralight laptop



## Laptop Go 3

**Exceptional value** for the style, performance, and battery life expected from Surface



## **Laptop Studio 2**

Powerful laptop delivers speed, graphics and versatility to run business-critical applications



#### Studio 2+

Professional-grade performance on a versatile all-in-one device with strikingly large touchscreen



#### Hub 3

Enable teamwork anywhere with this Microsoft Teams-certified meetings platform and modern collaborative canvas