Innovative Solutions from the People You Trust

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A New Name. From the Laptop Experts.

For 35 years, the world knew us as TOSHIBA PC. A trusted brand responsible for creating the world's first laptop, shaping the face of mobile computing, setting the standard for quality and reliability and selling 170 million laptops worldwide.

Today, we are a wholly-owned subsidiary of Sharp Corporation and a part of the Foxconn Technology Group family of companies. To commemorate this new beginning and honor our Toshiba legacy, we changed our name to Dynabook.

As Dynabook, we continue to deliver the same superior level of quality and reliability in our diverse portfolio of professional-grade hardware and software offerings, including awarding-winning mobile computers, innovative wearable devices, augmented reality applications and security solutions ideal for enterprise, SMB and education markets.



What's in a Name?

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The Dynabook brand has a storied history within the computing market. First, as the name used by Alan C. Kay for his imagined portable computer concept. To the Toshiba Dynabook TIOOOSE introduced in 1989. And, ultimately, becoming the flagship brand for Toshiba laptops in Japan. As we embark on this next chapter, we are proud of the legacy of innovation and mobility the Dynabook name represents.

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The Dynabook Difference Dynabook is...

People

Our customers are at the heart of everything we do. We are about our people and the customer experiences we create.



Partnerships

Honesty, candor and flexibility creates trusted relationships. With everyone. End Users, Channel Partners, Microsoft and Intel. And more.



Process

We not only innovate with products, but also with processes. Everything from design to testing to customer support.



Product

We are continually evolving and innovating to develop new technologies and products with quality, reliability and security at the core.



A Legacy of Mobile Expertise

For more than three decades, Dynabook has shaped the mobile computing landscape by taking chances to push beyond the status quo.



What does it take to be called 'the expert'? Ceaseless innovation for one.

At Dynabook, it all started by debuting the world's first laptop in 1985 with the Toshiba T1100 (pictured above), which sparked a revolution of thinner, lighter and more powerful mobile computing devices, including more than 30 World's First Technologies.

We pioneered the integration of long-lasting compact batteries for laptops, pushed the boundaries of display capabilities, led the miniaturization of components and materials for maximum portability, and advanced breakthroughs in thermal management via patented Fresh Air Cooling and Multiple Heat Pipe Designs. We also introduced a new type of mobile computing with the world's first Windows 10 Pro AR Smart Glasses.

We will continue to reinvent mobility and expand our mobile computing portfolios so our customers can work smarter and accomplish more.

The Evolution of Innovation

35 years of Experience, more than 30 World's Firsts including

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TFT

1st

World's

First

Laptop



Backed by Titans.

Our strength is demonstrated by the support of our two technology titans, Sharp Corporation (\$19.2 Billion), which purchased Dynabook in 2018, and technology titan Foxconn Technology Group (\$182 Billion), who is a principal investor in Sharp and represents a unique resource.

This impressive backing, together with our own mobile heritage, has allowed Dynabook to bolster itself from a financial, technology, procurement and manufacturing perspective to enhance our ability to expand our business with new products and services all to meet our customers' needs.

SHARP.

Sharp specializes in Smart Life, Information and Communications Technology (ICT), 8K Ecosystem and 5G technologies, including award-winning, advanced IGZO displays.

FOXCONN

Foxconn, a Fortune Clobal 500 company, is the world's largest provider of electronics manufacturing services and the third-largest technology company by revenue.

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SHARP[®]

FOXCONN

Strong Partnerships = Strong Products

In 1985, when we introduced the T1100—the world's first laptop computer it featured an Intel® 80C88 (4.77MHz) processor and Microsoft's MS-DOS 2.11 to become the epitome of power and performance for mobile computing. Three decades later this unique partnership of technology pioneers, maintains and goes beyond just incorporating hardware and software into our award-winning mobile computing solutions.

We have collaborated on various milestones with Intel and Microsoft, including **power management, forward-thinking form factors, wireless docking and next-generation security** to evolve the mobile computing space. This collaborative relationship with Intel and Microsoft gives us a unique insight and allows our design teams to develop products which shape the face of the mobile computer marketplace.

Rest assured, a Dynabook laptop will always feature the latest technologies from Intel and Microsoft in addition to our own innovations and design standards.



intel

The In-House Advantage

Dynabook products are meticulously designed and rigorously engineered to deliver a superior level of quality and reliability. We continue to be the only major PC vendor to employ an in-house approach to designing, engineering, manufacturing and testing our products to enhance our ability to deliver superior quality and reliability.

With every product we bring to market we apply our unmatched knowledge base and customer feedback in virtually every phase of the process. This unrelenting commitment to delivering the best is found in every element of our professional-grade laptops and results in some of the industry's lowest failure rates.





Rigorous testing. For better <u>results</u>.

For long-term durability, we conduct rigorous product testing measures to improve quality and reliability. Our products undergo drop, spill and pressure simulations via HALT (Highly Accelerated Life Testing). For high-usage components, such as the hinge, ports and keyboard, we simulate five years of open and closing, plug and unplugging and typing. And finally, our Portégé laptops are designed to pass the U.S. Military (MIL-STD-810G) standard testing methodologies for altitude, drop, dust, extreme temperatures, humidity, shock and solar radiation to demonstrate the strength and durability of these business laptops.

Put it all together and you can rest assured – when you turn to Dynabook you're not just getting time-tested mobile expertise, but a laptop you can count on day after day.

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Meet Our Award-Winning Portfolio of Innovation

Focusing exclusively on mobility for 35 years,

we are the mobile computing experts and understand the needs of the market.

Within our Tecra® and Portégé® product families, we offer a wide-ranging portfolio of laptops from entry-level to premium and traditional clamshell to multi-function convertibles.

We continue focusing that same relentless pursuit of excellence with a progression of cutting-edge mobile solutions that help mobile professionals excel where, when and how they want.

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Portégé®

A Showcase of Technology for the Ultimate in Mobility

Designed for those who demand the thinnest, lightest and ultimate in mobility. The Portégé product line delivers the latest in design and innovation, such as the world's lightest 13.3-inch laptop¹, award-winning 2-in-1 computing solutions and an extensive collection of Windows Secured-core PCs, the most secure Windows devices available today.





Tecra[®]

Performance Laptops that Mean Serious Business

A collection of productivity workhorses, the Tecra family of laptops offer everything a professional user could want to succeed in any computing environment. Featuring powerful processors, robust connectivity and enterprise-grade security, the Tecra portfolio will not disappoint.

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¹Based on 13.3" laptops with 10th Generation Intel Core U Series processors as of January 5, 2020







dynaEdge®

AR Smart Glasses – A New Vision for the Workplace

Our dynaEdge AR Smart Glasses solution is a wearable, hands-free Augmented Reality tool designed to help large enterprises improve efficiency, quality and operating flexibility. As the first smart glasses solution running Windows 10 Professional with an Intel[®] Core[™] processor, the dynaEdge AR100 Smart Glasses seamlessly integrate into an organization's existing infrastructure and security protocols.

Create the Laptop You Want

Whether you want the highest performance possible or an extremely budget friendly configuration, customers can completely customize our Portégé and Tecra laptops to the specification that best suits their needs. And, because our manufacturing is done in our own factory, we can deliver these uniquely configured laptops in a matter of days instead of weeks.



Lending a Helping Hand

Dynabook offers unique services that allow IT organizations become efficient, more secure and to access our Field Service Engineers and a variety of unique services, including PC Imaging, Custom BIOS Configuration, Asset Management, Custom Logo and Absolute Factory Activation.

Protecting Your Investment for the Long Haul

We understand the laptop is a critical component to the success of any mobile professional and any down time means lost opportunities. Dynabook offers its customers a range of **industry leading warranty options** including our new, premier standard warranty – called +Care ServiceSM warranty with On-site.⁺

+core^{*} Service Warranty with On-Site

Available on select laptops, +Care ServiceSM warranty with On-site gives Dynabook customers access to the company's network of expert service professionals. The flexibility afforded our customers via +Care Service warranty with On-site allows our customers to get their laptop **fixed quickly**, conveniently and most importantly the way they want it.

+Care Service warranty with On-site services include *Depot Repair, Carry-In, On-Site, Customer Replaceable Parts* and *Technical Phone Support*. And, for customers working internationally we offer access to our global network of Carry-In Authorized Service Providers.







World-Class Support

With technology rapidly changing and more people working beyond the office, IT departments are constantly facing challenges that require flexibility from their technology providers. Our world-class service organization, backed by engineering teams in the US and Japan, support our Dynabook laptops and solutions through phone, online or in-person services.

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Online Support Resources Available 24/7

We offer extensive Online Support though our Website. Customers can gain access to product support, download system drivers and software updates, use our vast community forums to find answers to questions, order replacement parts and track the status of a repair as well as register products and review warranty information.

Customers can also take advantage of our Troubleshooting Assistant to help solve problems and order customer replaceable parts such as AC Adapter, HDDs and batteries.



Trusted Repair Providers

We have trained and certified more than 1,000 Authorized Service Providers (ASP) around the world to diagnose and repair our laptops. Our service providers are easy to find via our ASP finder tool on our Online Support Website.

Fixed in No Time

Our Dynabook Depot Repair service offers customer mail-in service. Once determined the laptop needs a closer look, we will ship a box and provide shipping labels all at no cost to the customer. We strive to complete the process including repair in less than five business days.



Not everyone has the time to ship away or drop off their laptop for service. This is why we offer On-Site Repair. Working with our Dynabook On-Site Team to determine the issue, we will send a certified repair technician with replacement parts to our customer's corporate location or home office to resolve the issue with as little disruption as possible.

Dynabook and the Environment

At Dynabook, we are passionate about environmental conservation and go beyond recycling. We have carefully developed a strategy centered on sustainability to ensure our products, people and policies unite to minimize our impact on the environment—today, tomorrow and the future.

To provide environmentally conscious products and services throughout their lifecycle, we focus on planet-conscious design measures, such as energy conservation, resource-saving, recycling and reduction or elimination of specific chemical substances.

We also institute a Green Procurement initiative, which means procuring products, parts, components and materials with minimal environmental impacts from our supply chain partners.

These measures and our procurement policy reduce the environmental impact, specifically in preventing of global warming, lowering our carbon footprint and preserving natural resources.







More than Products

In addition to our commitment to producing environmentally conscious products, we comply with applicable laws, regulations, industry guidelines and standards.

We assess our business operations, products and services on the environment, including impact on biodiversity. We specify objectives and targets for the reduction of environmental effects, including the prevention of pollution.

Our mission is to enhance all our business associates' and employees' environmental awareness through activities and their participation in training and educational sessions. We also work with local communities on impactful green programs.

While we are proud of the programs and policies we already have in place, we understand we can always do more. That's why we are continuously evaluating, updating, and improving our environmental management and sustainability strategies. For 35 years, we have pioneered, partnered and perfected mobile computing to create what we call the Dynabook Difference. We are ready to become your mobile IT partner and demonstrate how this difference sets us apart from the competition.

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A Profitable Partnership

Join our efforts and watch your margins grow.

Contact us for more information:

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