



practices to large complex health systems to senior care communities in more than 160 countries worldwide.

# RECOGNIZED HEALTH IT INNOVATOR

Lenovo has been recognized by IDC, Gartner, Boston Consulting Group, Technology Business Review and others for our innovations, server performance, customer satisfaction and supply chain efficiency — providing the level of reliability and serviceability that our healthcare customers require.





# WHAT SETS US APART

COMMITTED TO HEALTHCARE

FORTUNE'S TOP 10 MOST ADMIRED COMPANIES

(2015)



HEALTHCARE CUSTOMERS ACROSS NORTH AMERICA



SERVING THE
HEALTHCARE COMMUNITY

GLOBAL IT LEADER AND INNOVATOR



MOST INNOVATIVE COMPANIES



IN RELIABILITY FOR LOWEST

DOWNTIME OF ANY X86 SERVERS

(ITIC Global Server Hardware Reliability Report, 2015-16



WORLDWIDE PC MANUFACTURER (IDC)





# ANYWHERE

We are committed to the healthcare industry and understand the challenges our customers face in delivering quality care.

Our focus is to provide reliable solutions that help health delivery organizations thrive within an ever-changing healthcare landscape — whether it's to improve their IT infrastructure, empower clinicians or help patients manage





#### **ADMINISTRATION**

Lenovo Health offers patient identity, payment and digital signage solutions that help automate admissions with greater security, streamline billing and payment processes, and offer innovative ways to help visitors navigate healthcare facilities.

### TOP IT CHALLENGES IN HEALTHCARE





VALUE-BASED CARE AND REIMBURSEMENT









CARE TEAM COORDINATION



**EFFICIENCY** 

VIRTUAL CARE

AND MOBILITY



DATA SECURITY AND MEDICAL IDENTITY



INTEROPERABILITY/ CONNECTED CARE







POPULATION HEALTH MANAGEMENT



# CLINICAL

Our secure, reliable and mobile solutions help clinicians actively engage patients, deliver high-quality care and enhance diagnostics/treatment of health conditions with greater speed and accuracy at the point of care.



# VIRTUAL CARE

Our virtual care solutions give health organizations the ability to monitor patients from their homes, allow patients to access their PHI/EHR records and other health data, and facilitate telehealth videoconferencing and collaboration between clinicians and patients.

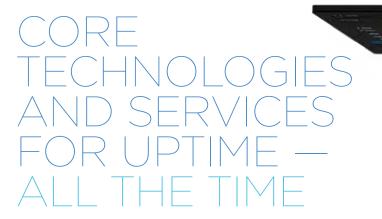




A HEALTHCARE SOLUTION PORTFOLIO FOCUSED YOUR NEEDS

Our solutions address today's healthcare challenges while meeting the goals of tomorrow's care by helping healthcare organizations:

- Achieve a lower total cost of ownership (TCO) while driving higher quality
- Ensure systems reliability to achieve continuous uptime
- Empower patients and populations to manage their health







THE PERSON NAMED IN

Lenovo Health provides a breadth of core technologies powered by Intel® technology to support more efficient healthcare workflow, simplify and manage the rigorous demands of data center operations, and ensure that your IT operations are running securely and reliably. These include:

#### ALIGNING SOLUTIONS WITH HEALTHCARE DEMANDS

#### Cloud & Data Analytics

We offer cloud services, virtual data infrastructure (VDI), and converged and hyperconverged solutions via partners like Nutanix to help healthcare organizations simplify data center management, drive substantial IT cost savings and accommodate multiple platforms.

#### Security & Manageability

Our Authoritative Identity Management exchange (AIMe), with partners like LifeMed ID, provide a single, true and secure unique health safety identifier upon registration across the continuum of care — regardless of EHR implementation.

#### Mobility & IoT

As IoT evolves, we will continue innovating to help healthcare organizations better monitor their patients in the hospital and remotely to manage chronic diseases. Our mobility solutions also offer clinicians the benefits of more productive, efficient workflows by equipping them with the right devices to streamline care with speed and accuracy.

#### Accessories

Lenovo Health's device portfolio — coupled with compatible accessories including carts, cases, wallmounts, arms and security mounts — streamlines data access and sharing at the point of care. The benefits are enhanced staff efficiency, improved care delivery and accuracy, greater patient satisfaction and engagement, and maximized mobility.





## INFRASTRUCTURE SOLUTIONS

World-class server (rack and tower, converged and blade), hyperconverged, storage and networking solutions from Lenovo Health mean continuous uptime and scalability, high availability and disaster recovery, and strong connections for better care and collaboration.



#### **CLIENT SOLUTIONS**

From devices to desktops, Lenovo Health helps healthcare providers access the data needed to make informed decisions at the point of care or on the go. The portability, versatility and lightweight features of our mobile models make it easy to provide care anywhere.

# PREMIER **SERVICES** AND SUPPORT



**WARRANTIES** 



**TECH SUPPORT** 



**FACTORY INTEGRATION** 



**PROSERVICES** 





Contact your Lenovo Health **Account** Representative or local Business Partner



Visit www.Lenovo.com/Health



Follow us on Twitter @LenovoHealthUS



Email Lenovo Health at HealthTeam@Lenovo.com

#### Sponsored by Lenovo and Intel®

© 2017 Lenovo. All rights reserved. Lenovo is a trademark of Lenovo in the United States, other countries, or both. Intel and the Intel logo are trademarks of Intel Corporation in the U.S. and/or other countries. All other trademarks are the property of their respective owners. V2.00 April 2017.

