

WHY HPE FOR SAP HANA—EXPERTISE

#1

Among all SAP HANA® server vendors and for all types of deployments

HPE is the #1 system vendor for SAP HANA* with approximately 40 percent market share—more than the next three vendors combined—and is the leader in deployments of SAP HANA appliances, tailored datacenter integration (TDI), SAP® BW/4HANA®, and SAP S/4HANA®.

34,000+

HPE servers deployed for SAP HANA worldwide

HPE has thousands of customers running SAP HANA on HPE systems.

HPE IT runs SAP HANA with nearly

50 TB

in production

HPE is one of SAP's largest customer environments! HPE IT organization has been on a multi-year journey to SAP HANA as well, with nearly 50 TB in production. Part of a broad "HPE Next" initiative, HPE IT was the first to implement SAP S/4HANA 1709 Central Finance and internally runs the world's largest instance.

200

HPE, SAP®, and Intel® engineers in co-innovation labs

HPE expertise is gained from a 30-year working relationship with SAP and through dedicated engineers in co-innovation labs focused on digital transformation.

46%

of SAP licenses run on HPE systems

Regardless of industry or company size—from large manufacturing companies looking for time-proven business solutions or high-tech startups searching for the latest innovations—HPE and SAP deliver comprehensive solutions.

25,000

customers running SAP on HPE

With nearly 25,000 customers running SAP applications on HPE, and unparalleled HANA migration experience, HPE brings a unique understanding of SAP and SAP HANA environments that benefit customers of all sizes and with all types of workloads.



WHY HPE FOR SAP HANA—INFRASTRUCTURE

SAP HANA INFRASTRUCTURE REQUIREMENTS

- PERFORMANCE
- SCALE
- AVAILABILITY
- FLEXIBILITY
- TCO

An unmatched combination of performance, flexibility, and availability for small to large enterprises

Optimum choice of deployment: Appliance or TDI, conventional on-premises or with cloud economics

USE

Business Warehouse

Real-time Analytics

App Tier

SIZING

Current DB

Future DB

Consolidation

ENVIRONMENT—CONSUMPTION

On-premises

Hybrid cloud

Cloud

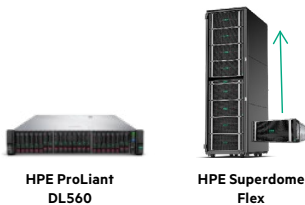
DEPLOYMENT

TDI

Appliance

Extended IT

MISSION-CRITICAL



#1
in scale-up and scale-out capacity*
Unique modular architecture
Extreme RAS technology
World-record system performance
Equips environments of all sizes



A mission-critical infrastructure designed to address a broad range of customer needs

hpe.com/info/superdome
hpe.com/info/proliant

SMB—TEST/DEV.

Production systems for SMB and hyperconverged infrastructure also ideal for enterprise test and development environments

hpe.com/simplivity
hpe.com/info/proliant



SAP Business One®
powered by
SAP HANA
HPE SimpliVity 380



COMPOSABLE



Innovative composable infrastructure for SAP application tier (accessing SAP HANA)

hpe.com/synergy



HPE Synergy 480/660

STORAGE



100% availability

Extreme performance
Cloud agility
HPE InfoSight—Machine Learning

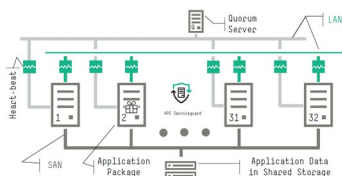


Comprehensive all-flash and hybrid flash storage

hpe.com/storage/sap

SOFTWARE

Near-zero downtime



HPE Serviceguard for Linux®



Innovative software to maximize application uptime

hpe.com/servers/sglx

LEARN MORE AT
hpe.com/info/sap/hana

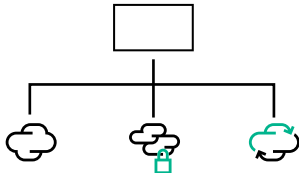


* Currently certified from 4 to 32 sockets and from 1.5 TB to 24 TB of shared memory

** h20195.www2.hpe.com/V2/GetDocument.aspx?docname=a00074521enw

WHY HPE FOR SAP HANA—SERVICES

TRULY COMPREHENSIVE HPE POINTNEXT SERVICES



Preparing and Planning

Rapid Advisory Service for SAP HANA, including S4in4 Advisory & HANA Migration. SAP HANA 2.0 Advisory. Hybrid cloud deployment models. Virtualization and system replication. Automated HA and DR. Partition strategies. Networking best practices. Infrastructure upgrade strategy. **SAP HANA Migration assessment. Platform Modernization assessment. Continuous Improvement Services** spanning SAP Advisory, SAP Performance, Security, and Network.



Deploying and Migrating

Rapid Deployment Service for SAP HANA. High Availability and Disaster Tolerance services for SAP HANA. Database Migration services for SAP HANA. Platform Migration (U2L) services. Upgrade Accelerator for HANA 2.0. Platform Protection and Compliance for SAP HANA. Recovery Manager Central for SAP HANA.



Consuming, Operating, and Optimizing

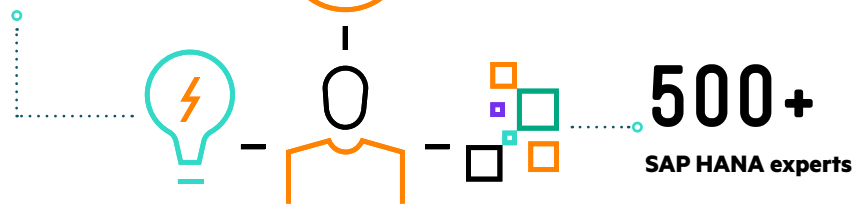
HPE GreenLake for SAP HANA. HPE Adaptive Management Services for SAP. HPE Operational Services Experience for SAP HANA spanning enhances standard HPE Operational Services with access to HPE Center of Excellence (COE), Solution Lifecycle Planning Service and eligibility for Lifecycle Services.

9,500+

SAP solution experts managing over 2,000 data centers for HPE customers.

1500+

SAP HANA consulting projects to date



500+

SAP HANA experts



HPE Center of Excellence for SAP HANA

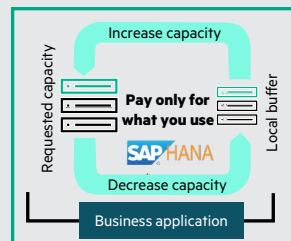
98%

of customer issues are resolved within Center of Excellence*

Reduce time to diagnose and resolve infrastructure issues with comprehensive expert advice. Collaborative support engagement with SAP.

hpe.com/pointnext

HPE GREENLAKE FOR SAP HANA



CONSUMPTION-BASED IT

Cloud-like simplicity, agility, and economics with the security and performance of on-premises IT

Infrastructure capacity that never runs out. Scalable on-demand in minutes from the buffer on-site. Metered usage billed monthly as a service—move from up-front capital expenditures to a pay-per-use model. Your choice of technology—determine your own “right mix” of hybrid cloud and workload placement without having to choose. Enterprise-quality support.

hpe.com/greenlake

* Based on COE internal reporting 2019. Cases not resolved in COE are resolved by product engineering.