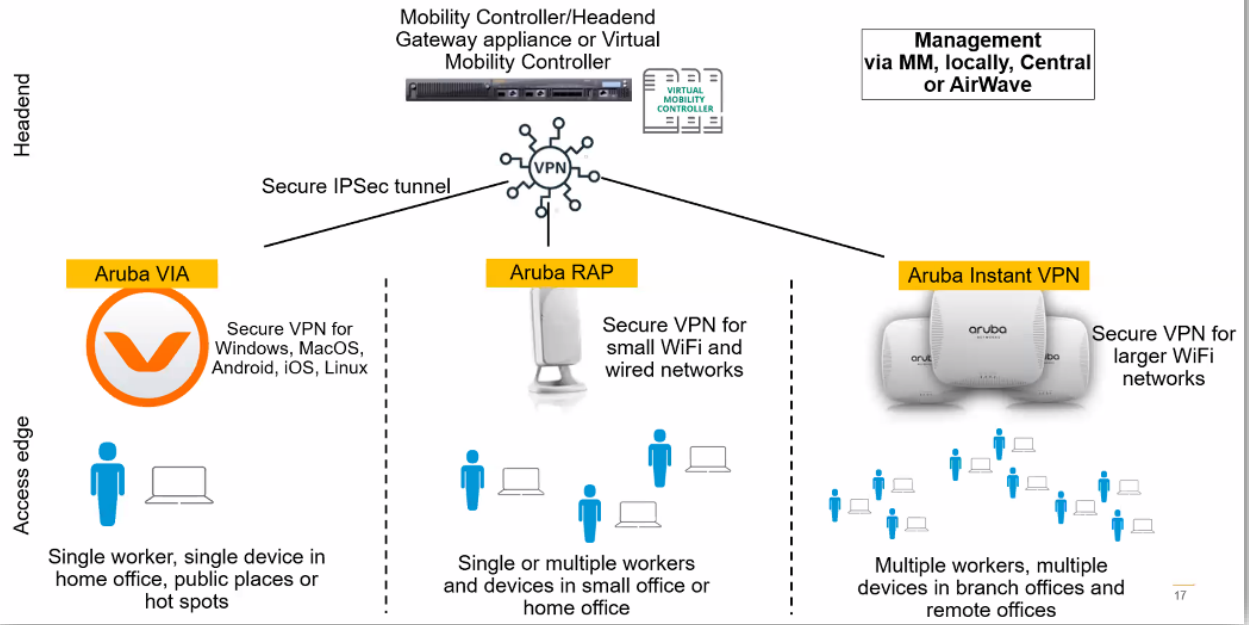
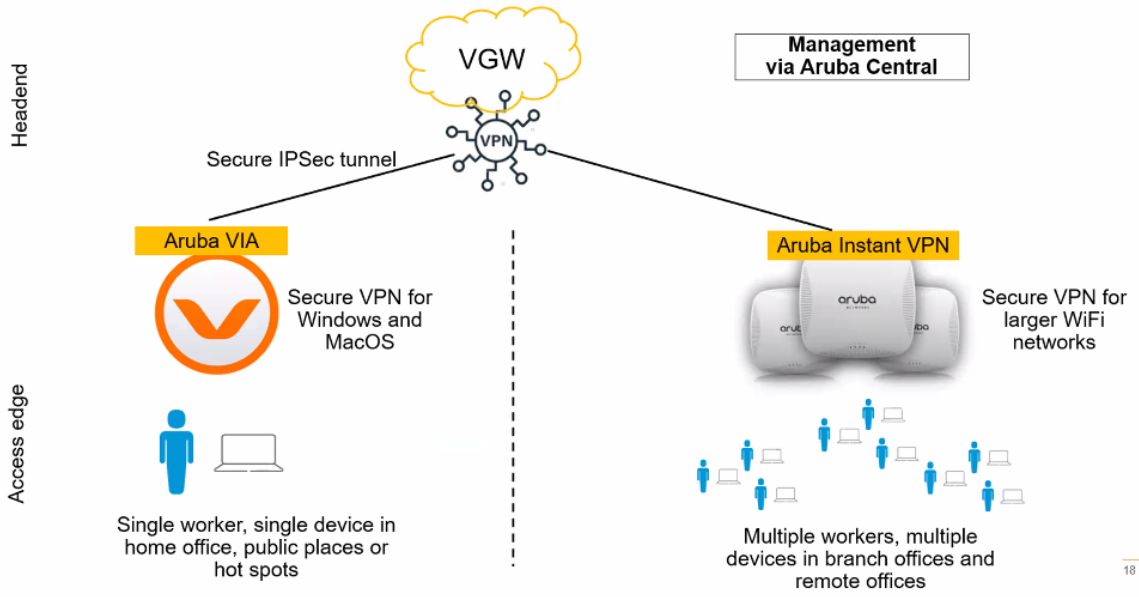


## Aruba On-Prem Remote and Teleworker Solutions



## Aruba Cloud-Based Remote and Teleworker Solutions



## Aruba Remote and Teleworker Solutions - Flexible and Reliable

Mobility  
Controllers/Gateways  
running on hardware or  
virtual deployments



VPNC



Standards Based  
IPSEC VPN



Aruba Virtual  
Intranet Access

Single worker requiring  
remote access using a  
device running Windows,  
MacOS, IOS, Android or  
Linux.



Aruba Remote  
Access Points

Single or multiple workers and  
devices in small office or home  
office



Aruba Instant  
VPN

Multiple workers requiring  
remote access for multiple  
wired or wireless devices in  
branch offices and remote  
offices

19

## ARUBA ASSURANCE SOLUTION FOR CRITICAL APPLICATION PERFORMANCE

USER EXPERIENCE INSIGHT  
(UXI)



Easy to install and manage  
Stay ahead of issues  
End-to-end app performance  
Vendor neutral

RETAIL



Point-of-sale  
applications



Inventory  
systems

HOSPITALS



Device  
applications



Electronic  
Health Records

## Special Programs for Remote Accessibility

Solution Offers (up to 90 days license free)	Notes
1 - Aruba VIA Client VPN	<ul style="list-style-type: none"> <li>Terminated to SD-WAN vGW (AWS/Azure) managed by Aruba Central*</li> <li>Terminated to SD-WAN physical GW managed by Aruba Central*</li> <li>Terminated to VPNC managed on-premises** with Mobility Master or stand-alone</li> </ul>
2- IAP with VPN Termination	<ul style="list-style-type: none"> <li>Terminated to SD-WAN virtual GW (AWS/Azure). IAPs and vGW are fully managed by Aruba Central*</li> <li>Terminated to SD-WAN physical GW. IAPs and GW are fully managed by Aruba Central*</li> <li>Terminated to VPNC managed on-premises** with Mobility Master or stand-alone</li> </ul>
3 - Remote Access Points	<ul style="list-style-type: none"> <li>Managed on-premises** with Mobility Master or stand-alone controllers</li> </ul>

More offer details are available on the Arubaversity Business Continuity page. Questions regarding license extensions or additional licenses should be directed to TAC.

\*New Central accounts will automatically be populated with 90-day free licenses

\*\*ArubaOS managed on-prem has 30-day free license, renewable twice, for up to 90 days free of licensing charges.

21

## ARUBA CARES POP-UP FACILITIES

- Aruba is donating \$50m in products to assist medical facilities on the front line
- These products will support the rapid stand-up of additional medical facilities for drive-by testing and incremental hospital capacity
- Each kit consists of outdoor wireless access points and switches
- The Aruba account teams will work closely with those organizations in need to allocate the kits correctly



23

# HEALTHCARE CONNECTIVITY BUNDLES

## Two Defined Solutions

1. Small Site Extension
  - **Single outdoor AP**
  - <100m from core: Cat6
  - >100m from core: Cell or VSAT
2. Large Site Extension
  - **Three outdoor APs**
  - **2 x POE Switches**
  - >100m from core: Fiber

## Identified Inventory

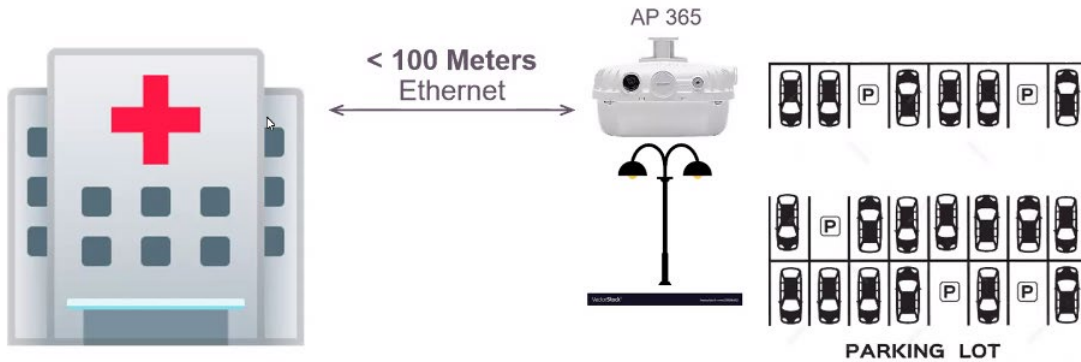
- Outdoor Access Points
- AP 365
- 24 / 48 Port POE Switch
- 3600 Series
- Or -
- 8 Port POE Switch
- 2930F Series

## Activating Local Support

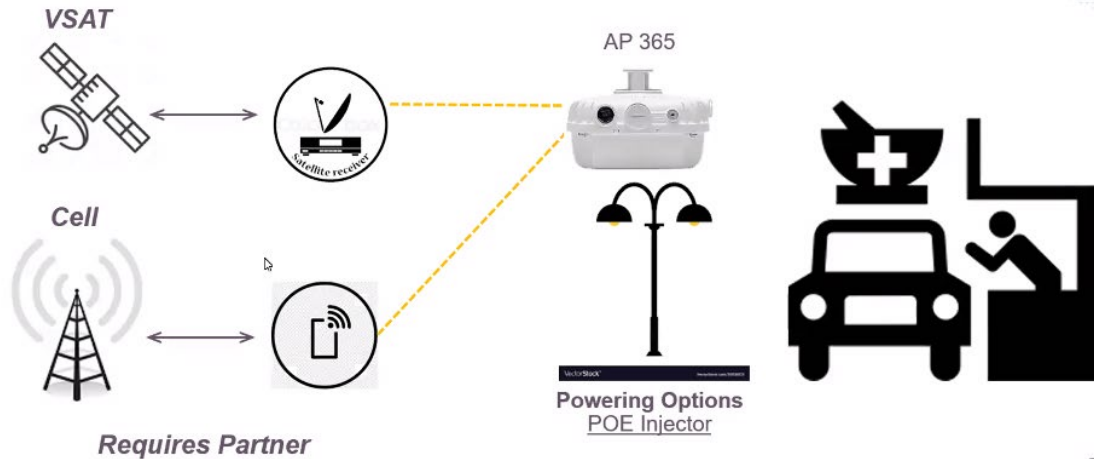
- Direct ship to customer premises
- Orchestrated via Sales/SEs
- Activation of Airheads Volunteer Corps
- TAC support



# SMALL SITE EXTENSION LOCAL SITE

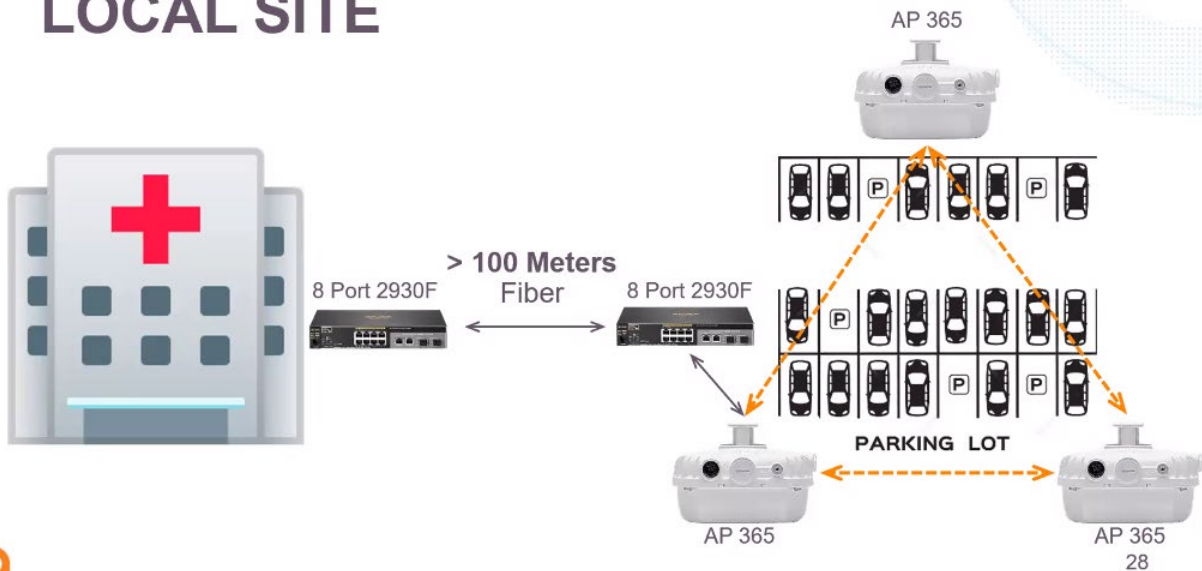


# SMALL SITE EXTENSION REMOTE SITE



27

# LARGE SITE EXTENSION LOCAL SITE



# KIT COMPONENTS

Offer	Bill of Materials
Small Site Extension	<ul style="list-style-type: none"><li>• AP-365 (1)</li><li>• Mounting bracket</li><li>• Foundation care (6 months)</li></ul>
Large Site Extension	<ul style="list-style-type: none"><li>• AP-365 (3)</li><li>• Mounting brackets</li><li>• 3600 Series (2) or 2930F Series (2)</li><li>• Transceivers</li><li>• Foundation care (6 months)</li></ul>

Needs	Locally Sourced Equipment
Power Solutions	<ul style="list-style-type: none"><li>• POE Injectors, Safety Light Taps, Generators, Battery</li></ul>
Mounting	<ul style="list-style-type: none"><li>• Tripods, Ladders or Lifts</li></ul>

