



Lemonade

Lemonade Insurance Pioneers a New Way to Secure Work, with Prisma® Browser

“Within two years, every company will use an enterprise browser. It’s just a matter of which flavor a company likes. Any CISO who’s not using an enterprise browser within two years is practicing negligence.”

Jonathan Jaffe, Chief Information Security Officer, Lemonade Insurance

- CUSTOMER**
Lemonade Insurance
- INDUSTRY**
Insurance
- COUNTRY**
United States
- USE CASE**
BYOD
- PRODUCT**
Prisma Browser

Lemonade is a full-stack insurance company and a disruptor in the industry. It’s a cloud-native enterprise founded to deliver insurance policies with maximum transparency; a pioneering spirit is in its DNA. With employees and contractors working remotely, it needed a way to maintain secure connections to its enterprise systems and data. That need became more urgent when the company undertook a major acquisition, requiring the onboarding of employees working in a different IT environment.

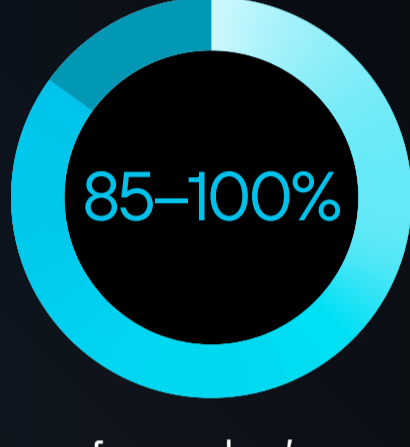
CHALLENGE

Innovation during a time of growth.

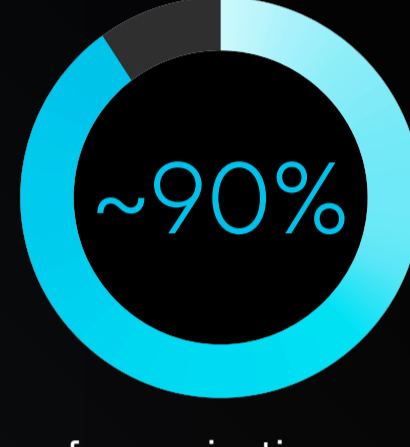
- Onboarding newly acquired employees.
- Managing a remote workforce.
- Securing contractors on BYOD devices.

Securing the browser is the ultimate defense for AI-strength security.

The sudden shift to remote work ushered in a new paradigm for productivity. Today’s web-first world has transformed the way everyone works.

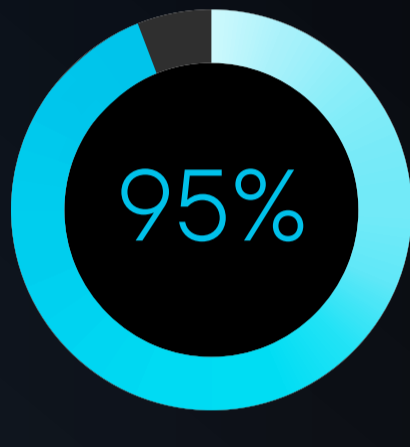


of a worker’s day is spent in the browser.

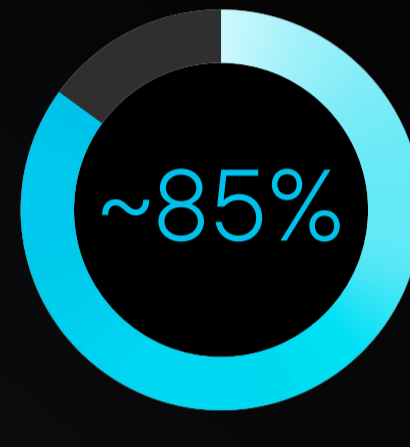


of organizations allow access from personal devices.

This creates unique security risks, like the ones Lemonade was confronting.



of organizations reported a security incident originating in the browser.



of ransomware compromises originate from unmanaged devices.

As Lemonade CISO Jonathan Jaffe looked for a solution, he found the available offerings too complex, costly, and cumbersome. Until he talked to Palo Alto Networks.

Prisma Browser enables enterprises to secure work on any device in minutes without admin privileges to enable fast onboarding and near-immediate time to value, while lowering TCO compared to alternative solutions.

RESULTS

Prisma Browser uses Palo Alto Networks Precision AI to deliver strong security in the browser, for a frictionless user experience.

~2.3M new and unique attacks identified.

237K new and unique malicious files prevented.

112M malicious URLs blocked. 76% discovered 25 hours before other vendors.

Lemonade reduced the time to onboard a new employee from days to 20 minutes.

SOLUTION

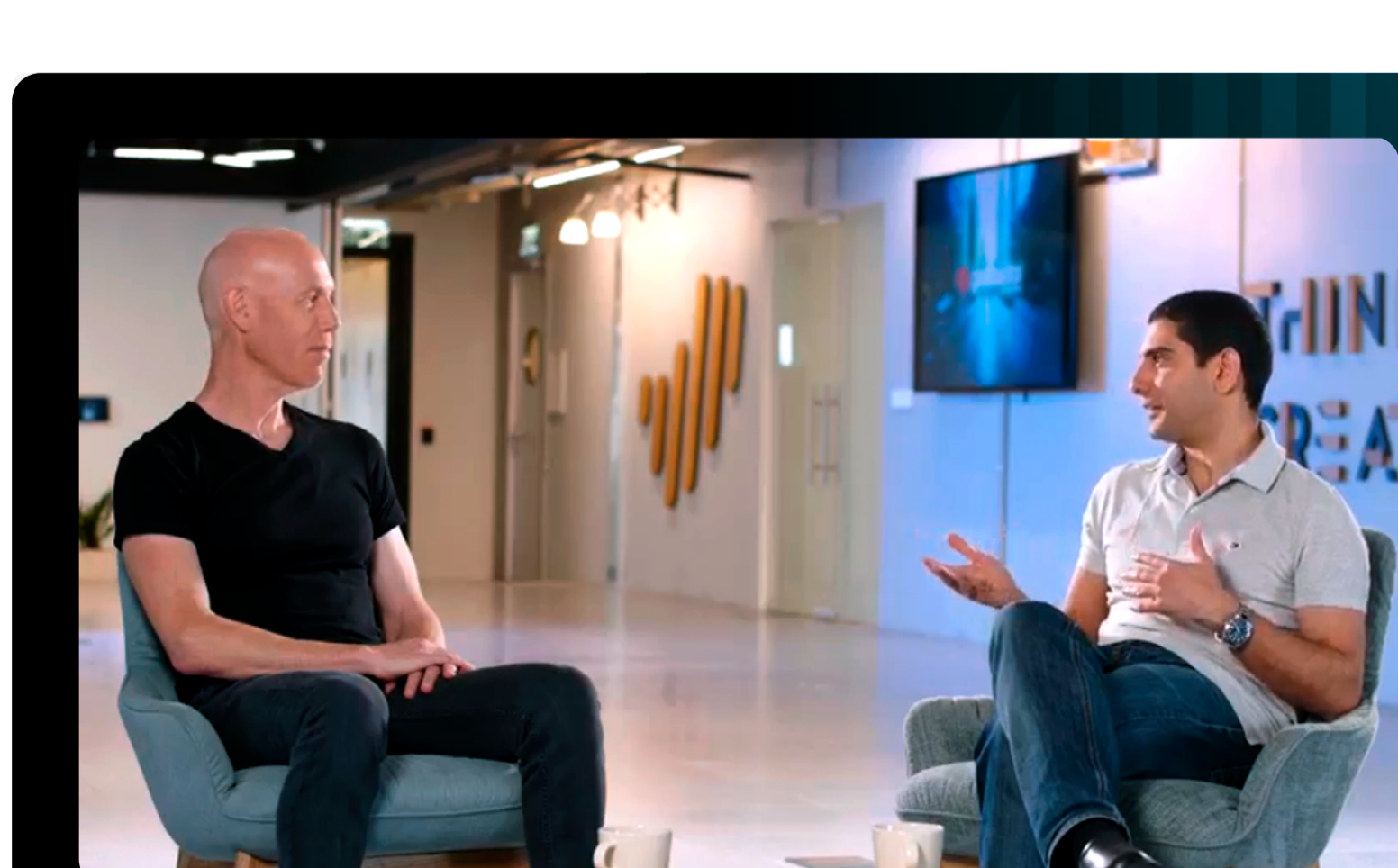
Being an early adopter is easy when you have so much to gain.

Prisma Browser allows Lemonade to secure employees’ productivity in a remote work environment, significantly improving onboarding efficiency.

Prisma Browser was a new product when Jaffe was evaluating solutions. Once he saw it in action, he was convinced it was the right fit. Lemonade became one of the first enterprises to deploy the solution, seamlessly integrating with the company’s productivity tools and blocking a massive number of risky sites. “It’s easy,” Jaffe advises other CISOs. “Don’t hesitate. It’s so much more secure. Don’t wait until all of your peer companies have done it and you are the easiest target in the space.”

With Prisma Browser, Lemonade can focus on providing innovative insurance solutions without worrying that employee access will allow a threat actor to disrupt its operations. And by leading the way as an early adopter of Prisma Browser, Lemonade is proving the value of the enterprise browser as an essential tool for web-first workers.

- Enhanced productivity.
- Streamlined Zero Trust.
- Site blocking at scale.
- Reduced time to onboard.



Watch an interview with Lemonade Insurance CISO Jonathan Jaffe.

WATCH NOW

“It’s the central part of our Zero Trust strategy. It’s both the entry to the outside world and the gatekeeper of anything coming into the company.”

Jonathan Jaffe
Chief Information Security Officer
Lemonade Insurance

Speak with a Prisma Browser expert today for a deep dive into our products and capabilities.

CONTACT US