

Powering manufacturers to the next level with Microsoft Azure Stack HCI



Digital trends are changing manufacturing

Digital transformation is changing the entire manufacturing industry. Competitive edge is no longer based on product offerings alone. Now, manufacturing is about the best and most profitable business models and enhancing the customer experience.



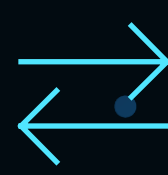
ENHANCE CUSTOMER EXPERIENCE

depend completely on consumers for success



INNOVATE FASTER

online channels are rapidly increasing



CREATE SERVICE-BASED BUSINESS MODELS

keep business processes synchronized

81%

of manufacturers agree that improving business process efficiency and quality is a top strategic business goal*

80%

of manufacturers consider accelerating the delivery of products, services, and apps as very important*

80%

of manufacturers find it crucial to increase their business agility*

*Frost & Sullivan, Cloud Drives Digital Transformation in Manufacturing, 2020.

By the end of 2021



90%

of all manufacturing supply chains will have invested in the technology and business process necessary for true resiliency (IDC FutureScape: Worldwide Manufacturing Predictions 2021)

Manufacturers need to...



Reskill and upskill workforce



Increase asset and worker productivity



Secure connected assets



Mitigate supply chain risk



Drive demand for product as a service

Keys to manufacturing a more resilient, sustainable future



Microsoft Azure: Empowering manufacturers

Be future ready



Unified data strategy to scale across the enterprise and supply-chain

Build on your terms



Commitment to open ecosystems enabling system interoperability

Operate hybrid seamlessly



Consistent performance and scalability across edge, hybrid and cloud

Trust your cloud



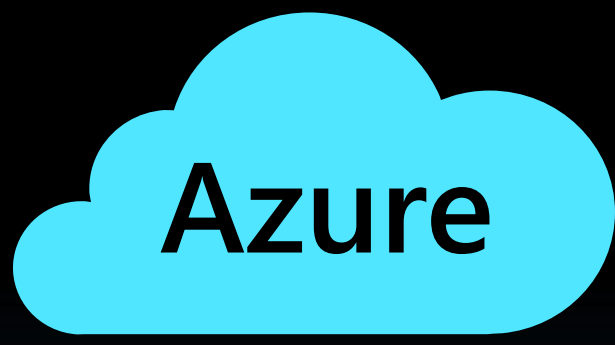
Comprehensive security and compliance industry coverage

Azure is the digital production platform for your manufacturing use cases

82%

of enterprises have a hybrid cloud strategy

Source: Cloud Computing Trends: 2021 State of the Cloud Report | Flexera Blog



92%

of enterprises have a multi-cloud strategy

Source: Cloud Computing Trends: 2021 State of the Cloud Report | Flexera Blog

Single control plane with Azure Arc



Bring Azure services to any infrastructure



Modernize datacenters with Azure Stack HCI

Modern subscription for flexible, familiar hyperconverged infrastructure



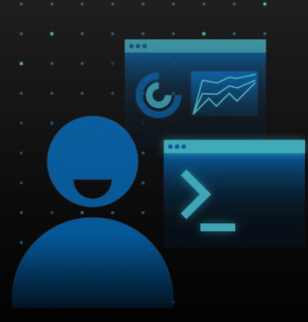
Extend to the edge with Azure IoT



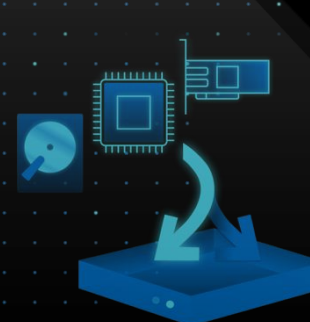
Azure hybrid by design



Enterprise scale and price performance



Familiar management and operations



Choice of deployment options

Together, Microsoft Azure and Azure Stack HCI can prepare manufacturers for the future, ensure trust through comprehensive security, and enable seamless hybrid operations



"Azure Stack HCI, together with Azure Kubernetes Service, Azure Arc-enabled data services, and Azure SQL Edge for IoT, creates for SKF a scalable platform across on-premises, cloud, and edge—all with a single pane of glass while driving costs down."

Sven Vollbehr, Head of Digital Manufacturing, SKF Group

>80%

of Fortune 500 Manufacturing Companies use Microsoft Azure

