

Prevent and respond to threats across your IT environment



Identify vulnerabilities and prioritize for immediate attention

Managed Detection and Response Pro

Combining Vulnerability Management and Managed Detection and Response in a single solution to help secure your IT environment

The average cost of a data breach in 2022 was \$4.35 million.¹ In fact, almost 22,000 new vulnerabilities were published in 2021, and this number continues to increase.² Organizations must find a way to protect their environment from the growing volume of security threats and the implications associated with a breach.

Securing your IT environment requires addressing vulnerabilities, investigating threats and responding effectively. Organizations also face the challenge of finding and retaining qualified security professionals, and IT organizations are consumed with critical demands and daily business operations.

That's why we designed Managed Detection and Response Pro. MDR Pro is a fully-managed solution offering vulnerability identification and prioritization and 24/7 threat detection and response. Our experts work with your internal security team to secure your IT environment, steadily improve your security posture and help you continuously stay prepared.

Identify and prioritize vulnerabilities across the attack surface

Dell experts use leading technology to scan your IT environment at periodic intervals, providing a full view of vulnerabilities across your endpoints, network infrastructure and cloud assets. Dell experts apply machine learning to pinpoint vulnerabilities that are actively being exploited in the wild and are more likely to be targeted in the near future. This helps you prioritize patching efforts on your most high-risk vulnerabilities and critical assets.

Key benefits:

- Keep your defenses current with recurring vulnerability scans and management
- Gives a complete picture of your vulnerabilities across endpoints, network infrastructure and cloud
- Prioritize critical vulnerabilities to remediate before they are exploited
- Unify detection and response across the entire ecosystem
- Detect new attack types with a continuously updated threat database
- Correlate events and track attacker's end-to-end activity
- Leverage knowledge and expertise of the Dell security team

Detect and respond to attackers before damage occurs

Managed Detection and Response is a fully managed, end-to-end, 24x7 service that monitors, detects, investigates and responds to threats across the entire IT environment. Organizations with 50 or more endpoints can quickly and significantly improve their security posture while reducing the burden on IT.

The service leverages two key capabilities:

- The expertise of Dell Technologies security analysts, gained through years of experience helping organizations worldwide to better protect their business
- Advanced XDR security analytics software, built on 20+ years of SecOps know-how, real-world threat intelligence and research, and experience detecting and responding to advanced threats

| Key Features | |
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| <p>Threat detection & investigation</p> <ul style="list-style-type: none"> • Dell partners with you to understand your environment and helps deploy the software agent to applicable endpoints for no additional fees • Leverage attacker data gained from 1,400+ incident response engagements in the last year • Step-by-step instructions to contain the threat even in complex situations • Up to 40 hours of remote remediation guidance included per quarter • Up to 40 hours of annual remote incident response enables investigative activities to commence quickly | <p>Vulnerability identification & prioritization</p> <ul style="list-style-type: none"> • Monthly vulnerability scans, with additional scanning as determined by discussion between Dell team and customer • Asset inventory which is checked against current databases of known vulnerabilities to look for weaknesses and needed updates • Feedback to customer on prioritizing highest risk vulnerabilities to address and guidance for patching • Scans performed using an advanced ML-based platform • Quarterly reviews to brief the customer on vulnerability trends in their environment and in the industry |

Secure your environment today with Dell

As the frequency and cost of breaches continues to rise, Managed Detection and Response Pro will help secure your IT environment and protect your most critical assets from malicious threat actors, all while improving your organization's security posture.

Contact your sales representative today.

¹IBM. (2022). Cost of a Data Breach Report 2022. Retrieved September 20, 2022, from <https://www.ibm.com/downloads/cas/3R8N1DZJ>

²Tenable (2021) Tenable's 2021 Threat Landscape Retrospective. Retrieved August 2022, from <https://www.tenable.com/cyber-exposure/2021-threat-landscape-retrospective>